### Results Presentation 1H 2024

Consolidated Results Unaudited financial information *Investor Relations* | 31.07.2024





### Disclaimer

- The financial statements have been prepared on the basis of the International Financial Reporting Standards (IFRS) as adopted in the European Union in accordance with Regulation (EC) No. 1606/2002 of the European Council and of the Parliament of July 19 and provisions of Decree-Law No. 35/2005 of February 17. The financial information reported is unaudited.
- The values and ratios presented refer to June 30, 2024, unless otherwise mentioned. They may be estimated values, subject to change when they are definitively determined. Solvency ratios include the net profit for the period, less the maximum amount distributable in accordance with the dividend policy, unless specifically indicated.
- This document is only intended to provide general information and does not constitute investment advice or professional advice, nor can it be interpreted as such.
- This document is an English translation of the Portuguese language document "Apresentação Resultados 1S 2024". In the event of any inconsistency, the original version prevails.



### Agenda

# **1** Activity Highlights

## **2** Results and Balance Sheet

**3** Financial Statements

# Activity Highlights

RESP



# Main highlights of the 1<sup>st</sup> half of 2024

# Profitability allows full reimbursement of the recapitalisation, with additional generation of own funds of €3,000 million since 2017

- CGD achieves net profit of €889 million in the first half of 2024 and distributes dividends of €825 million
- Evolution of CGD's results allows payment of an additional dividend of €300 million to the €525 million already paid, fully reimbursing the public recapitalization in cash carried out in 2017, following the 100% repayment of the private debt component
- In 2024, CGD will pay to the Portuguese State €1,248 million in dividends and income tax related to 2023, and will make €417 million in payments pertaining to income tax to be withheld in the current fiscal year, in a total income tax of €840 million and a total payment of €1,665 million
- CGD's international business entities made a net profit of around €100 million in the half year
- Commissions earnings in Portugal, down 2% over first half 2023, reflected CGD's decision to leave its bank charges unchanged together with the application of exemptions
- Efficiency ratio positive at historic levels, as a result of the evolution of core income and efforts to contain costs, despite the inflation above ECB reference levels

### Prudential ratios above 21% following dividend payment already carried out

- Capital ratios reach 21.0% (CET1) and 21.3% (Total), after the distribution of the dividend of €525 million. After the payment of the additional dividend of €300 million, the estimated impact on capital ratios is approximately -65 bps, remaining above 20%
- Shareholders' equity, based on the generation of organic capital, is still more than €10 billion. Capital of €5,203 million, generated since 2017, is 1.3 times higher than the public investment of €3,944 million in CGD's recapitalisation plan
- CGD once again leads the ranking of Portuguese banks in terms of capitalisation as the only Portuguese bank on the list of the world's 200 largest banks in terms of tier 1 capital The Banker 2024

### Growth in CGD's turnover supported by strong commercial dynamics

- CGD continues to be the national leader in terms of business turnover with a €4 billion first half increase to €142 billion
- Deposits in the first half year were up €2.7 billion, a growing of 6% year on year, reaching €73 billion in Portugal and maintaining the lead in terms of customer resources
- There was a year-on-year increase of €447 million (up 39%) in mortgage lending to more than €1.5 billion. CGD is the market leader with a share of 25.1%
- Loans and advances to companies and the public sector were up 3.7% by €730 million in the first half to a market share of 17.0%
- CGD maintained its digital leadership with more than 2.3 million digital customers in Portugal, of which 1.8 million were mobile customers, comprising growths of 56 thousand and 97 thousand respectively over December 2023

## Main highlights of the 1<sup>st</sup> half of 2024

### **Continuous measures in support of families**

- First half 2024 witnessed a spread reduction on 2,745 mortgage loans for an amount of €260 million (totalling 23,475 operations worth €2,376 million since 2022) with the transfer of 9,671 agreements worth €1,036 million to a fixed rate (totalling 26,938 operations worth €3,093 million since 2023)
- Customer support was also extended to 883 operations for an amount of €94 million, based on the fixing of the amount of loan repayment instalments for 2 years under decree law 91/2023
- Leadership in competitive deposit remuneration in Portugal
- In 2024, as in 2023, CGD did not increase its fees and exempted several operations in Portugal from charges

### Asset quality continues to trend to improvement

- NPL<sup>(1)</sup> ratio of 1.66% at the end of June, down by a year-on-year 2.48% and less than the European average of 1.9%
- The cost of credit risk reflects the favourable evolution of credit quality and improved macroeconomic scenario, compared to the previous one
- Exposure to non-core assets real estate and restructuring funds down €57 million in the first half

### **Improved ratings prospects**

• Following its September 2023 upgrade, Fitch Ratings also upgraded its outlook on CGD to "Positive" in July 2024. This review now gives CGD a "Positive" outlook from both the Fitch and DBRS rating agencies

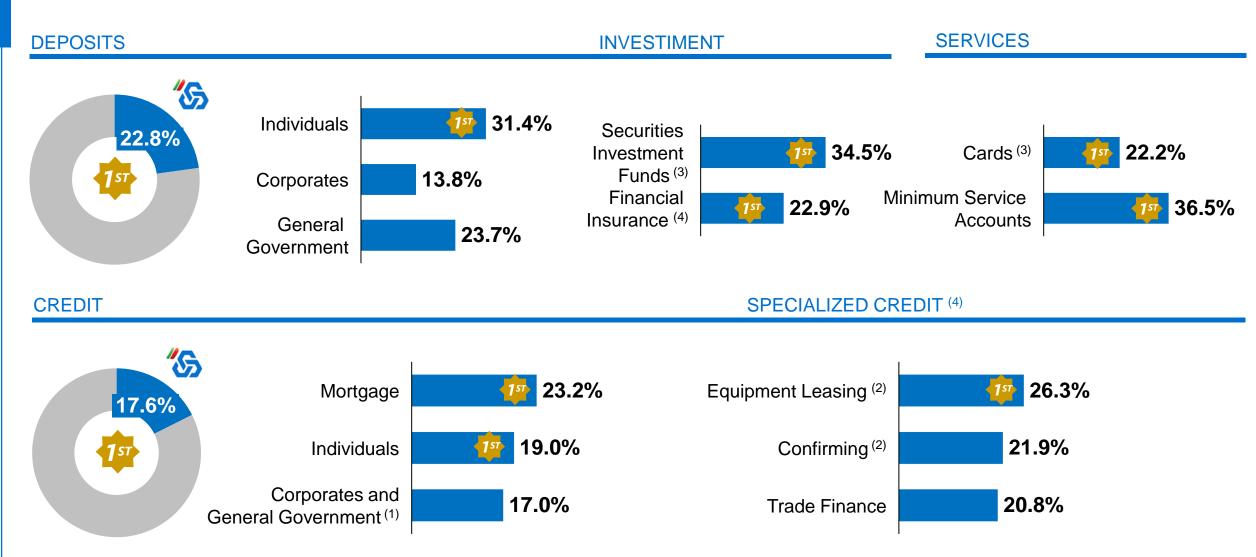
### Resilience to environmental risks underpins new ESG rating

• CGD achieved an A rating in the MSCI ESG Rating that assesses companies' resilience to ESG risks. This evaluation highlights CGD's management of environmental risk

### **CGD Group achieves domestic and international recognition**

- CGD is the most valuable banking brand in Portugal by Onstrategy
- CGD was recognised by the international Euromoney magazine as the "Best ESG Bank in Portugal". CaixaBI, in turn, was distinguished as the "Best Investment Bank in Portugal"
- CGD was also distinguished by several reputable entities in categories such as: brand, financial strength, human resources, digital, ESG, investment banking and asset management

### CGD maintains leadership in core sectors



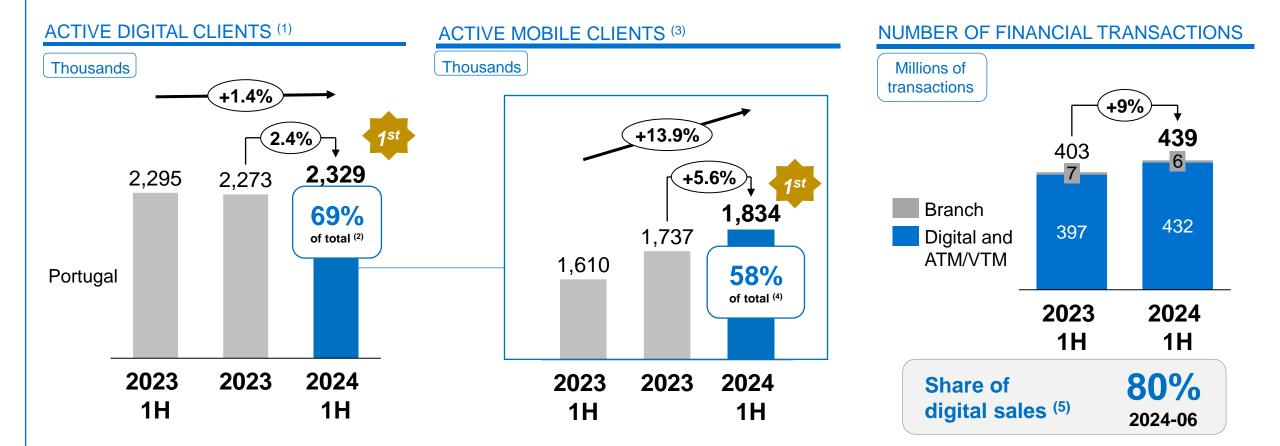
Source: Bank of Portugal. Total Credit and Deposit market shares (residents and non-residents). Segmentation market shares (residents).

Note: (1) Credit to Corporates (including securitized credit) + Credit to the General Government (excluding securitized credit); Market shares as of May 2024, except for (2) December 2023 and (3) June 2024; (4) Production Share

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### Customers and digital business in continuous growth. **\***\$\$ CGD is market leader in Portugal

PORTUGAL



(1) Individual customers and corporate; (2) Digital customers / total eligible individual customers in Portugal; (3) Individual active mobile customers; (4) Individual active mobile customers / total eligible active individual customers; (5) Individuals - consumer credit, credit cards, investment funds, financial insurance, non-financial insurance and deposits

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### Active contribution towards social support and sustainable development

#### **MSCI ESG RATING**

The 1<sup>st</sup> rating of A in the MSCI **ESG** Rating highlights CGD's contribution to risk management and implementation of initiatives in the "Financing Environmental Impact", "Governance" and "Consumer Financial Protection" domains.



#### ESG INVESTMENT



Caixa Gestão de Ativos has reinforced its Socially Responsible commitment to Investments. As is the case of the Caixa Socialmente Responsável Investimento Multiativo Fund, which is now classified as a sustainable investment (article 9 of the Sustainable Finance Disclosure Regulation)

> Environmental Social

#### CAIXA SOCIAL AWARDS 2024



The 6<sup>th</sup> edition of the Caixa Social Awards aims to distinguish, with €1M, projects with high social impact promoted by the third sector in terms of 1) Social Inclusion and Solidarity; 2) Prevention and Health Care and 3) Education, Training and Qualification.

Social

#### SUSTAINABLE FINANCE

Support for the **transition of critical sectors towards carbon neutrality**, contributing to a more sustainable economy.













Linha Invest+

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Linha Caixa ESG Caixa InvestEU Green

Linha de Crédito Leasing Viaturas Caixa InvestEU IPSS Descarbonização e Híbridas e Elétricas Economia Circular

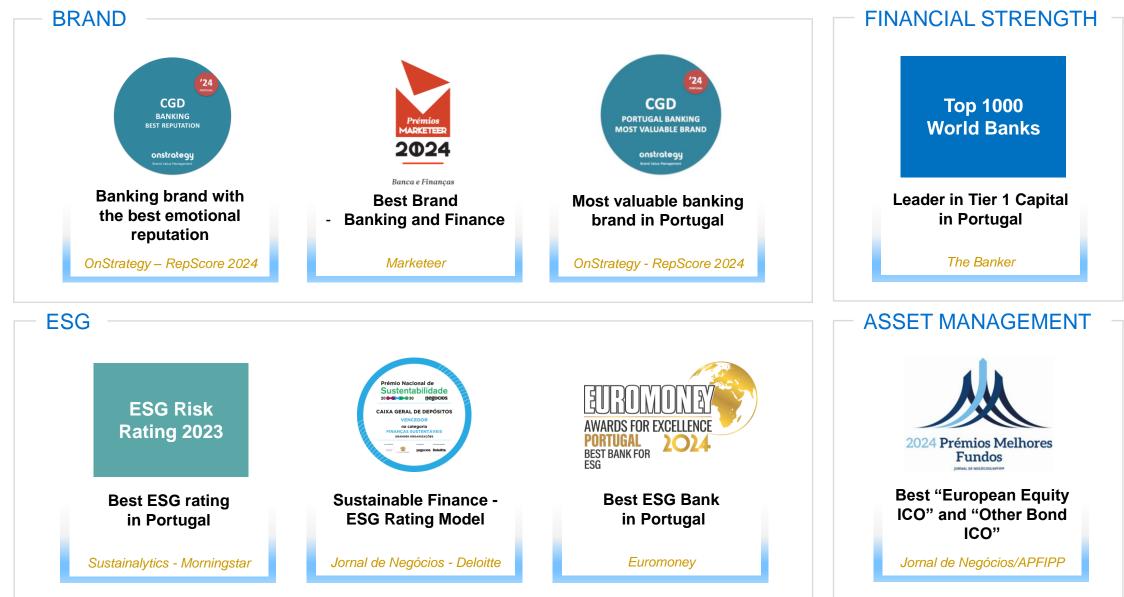
Environmental Social

#### CARBON NEUTRALITY TRANSITION PLAN and CLIMATE RISK MANAGEMENT

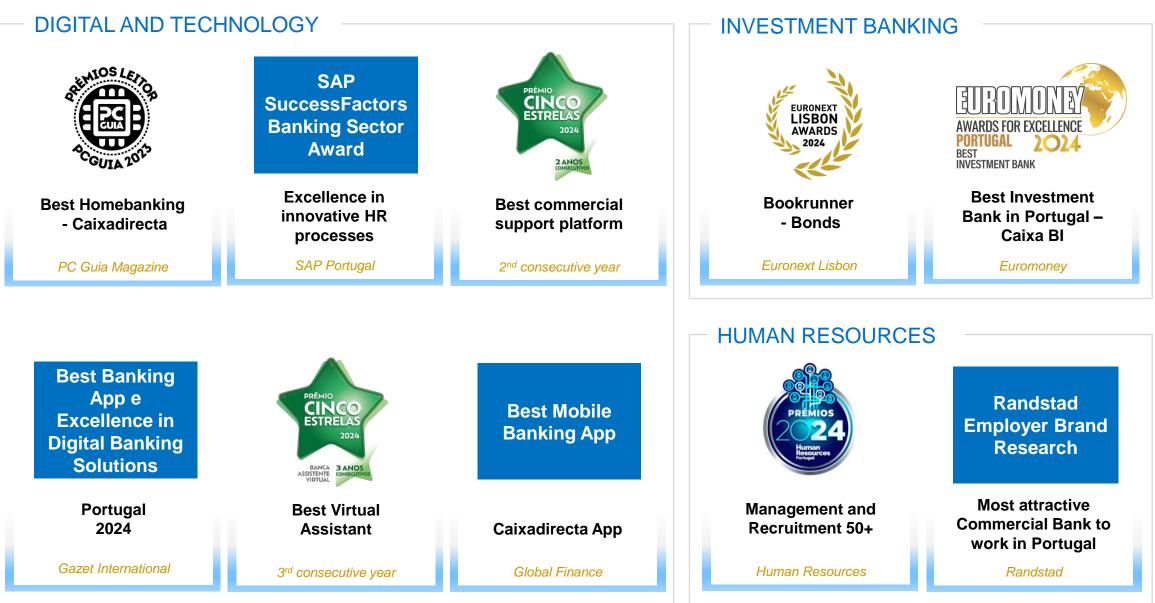
- Improvement of the ecological footprint with a focus on carbon neutrality, exceeding the annual target by 80% of the objectives for Portugal.
- Implementation of a Corporate Policy for Climatic and **Environmental Risk Management.**
- · Greater integration of ESG factors in risk analysis and decisionmaking in credit operations, in business strategy and commercial offerings and in training and remuneration policy.
- ESG reporting with CSRD requirements (new Corporate Sustainability Reporting Directive) and stakeholder consultation.



### Awards and distinctions



### Awards and distinctions



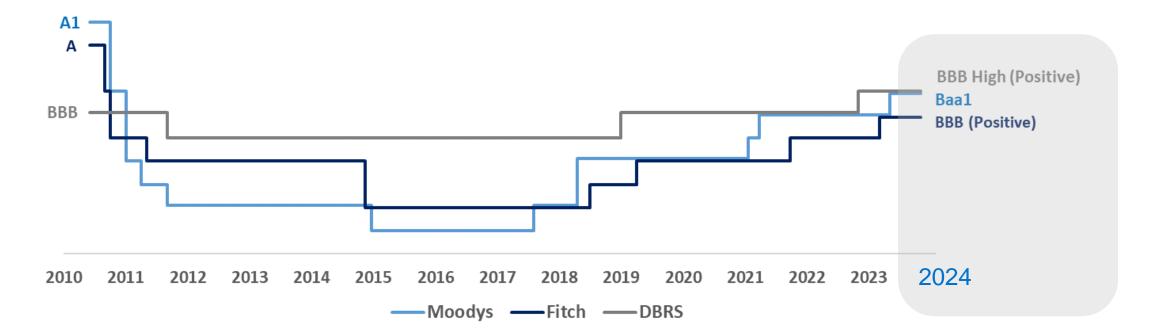
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# Rating outlook revised to "positive" by a second agency

#### RATING

After the upgrade assigned in September 2023, in July 2024, Fitch Ratings improved CGD's rating outlook to "Positive", considering: CGD's leadership in the domestic market, moderate risk profile, good asset quality, the strong increase in profitability, the ample capital buffers and funding based on the granularity of deposits. CGD now has a Positive outlook in two of its rating agencies.



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### Results and Balance Sheet



## Net income grows to €889M in the first half of 2024



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#### **INCOME STATEMENT**

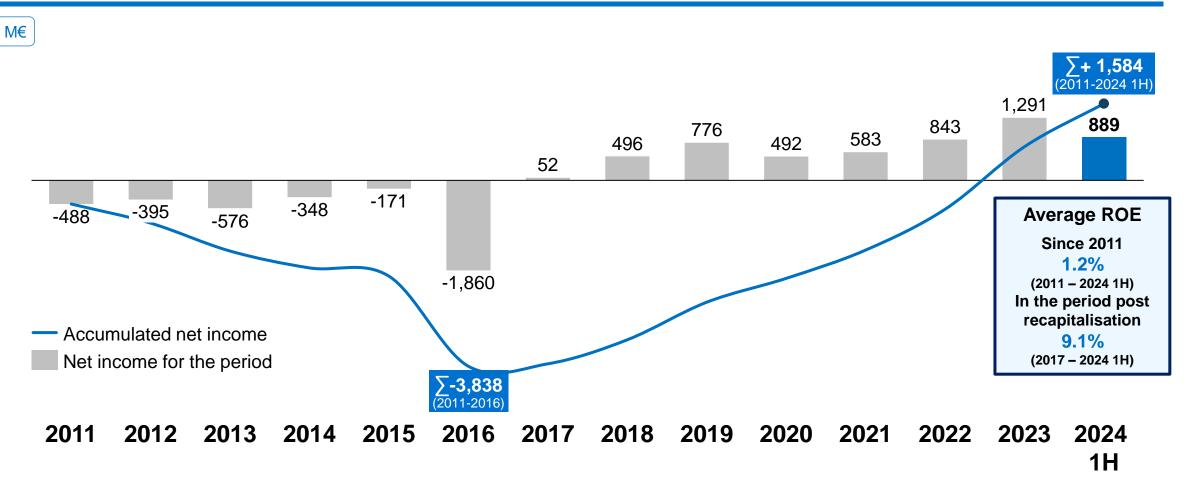
	2023-06	2024-06	Var. (M€)
Interest income	1,316	1,426	+109
International activity	260	253	-7
Domestic activity (Customers)	715	684	-31
Domestic activity (Treasury and other)	341	488	+148
Commissions	289	289	-
Income from financial operations	152	88	-64
Operating costs	556	534	-23
Provisions and impairments for credit risks	129	-112	-241
Other provisions and impairments	137	71	-65
Тах	329	417	+88
Other	1	-4	-4
Net income	608	889	+281
Domestic activity (Contribution)	506	791	+285
International activity (Contribution)	102	99	-3

The growth in domestic activity boosted the growth of interest received and paid compared to the same period last year, even considering the decrease in interest rates on CGD's credit operations compared to the maximum values recorded at the end of 2023.

The increase in interest paid on the remuneration of savings exceeded the variation in interest received, resulting in a negative contribution of €31 million from the retail business

# Net Income in the 1<sup>st</sup> half of 2024 affirms continuous improvement after recapitalisation

NET INCOME EVOLUTION

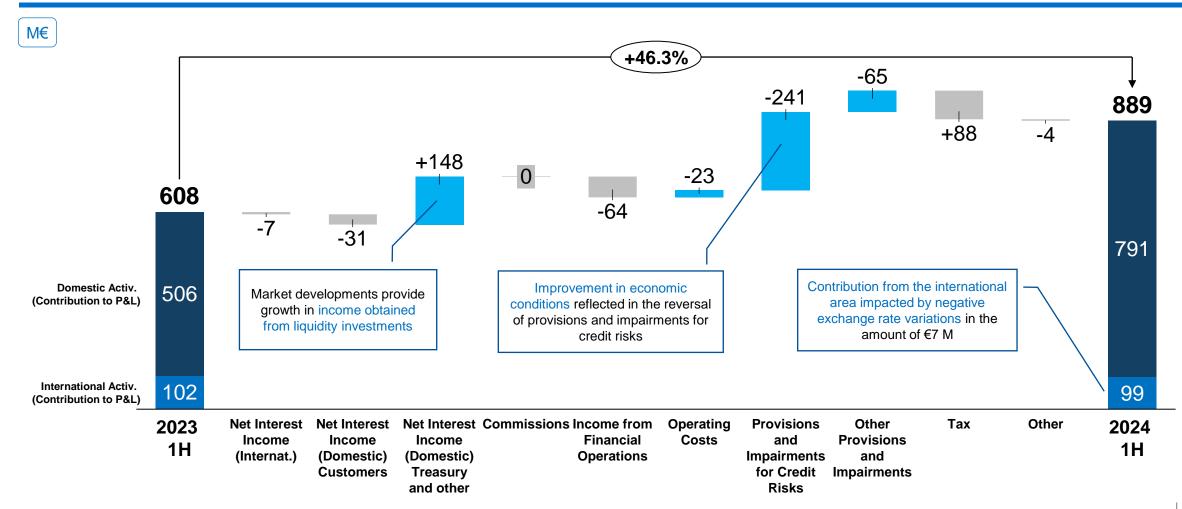


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# Net Income grows with positive evolution of net interest income and lower cost of risk

**INCOME STATEMENT** 



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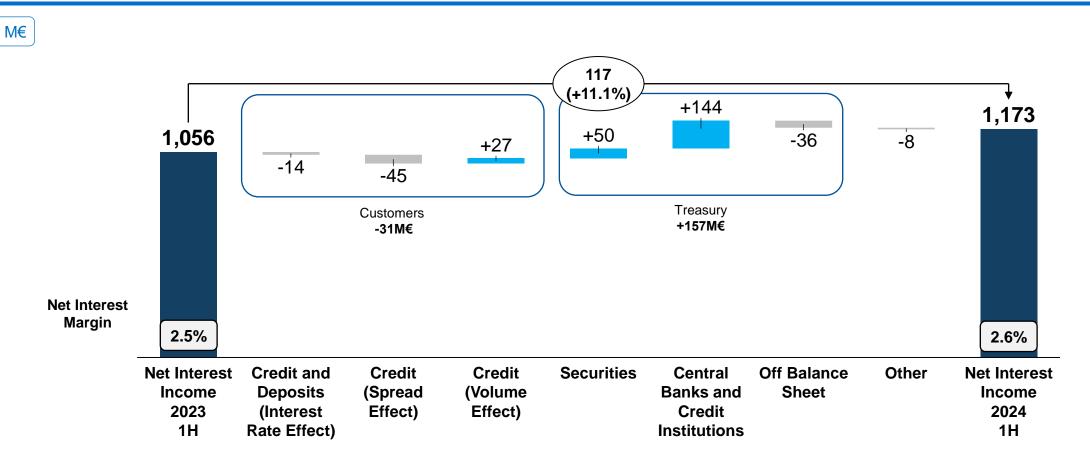
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# Despite the interest rates evolution, interest income grows with increased business activity

PORTUGAL

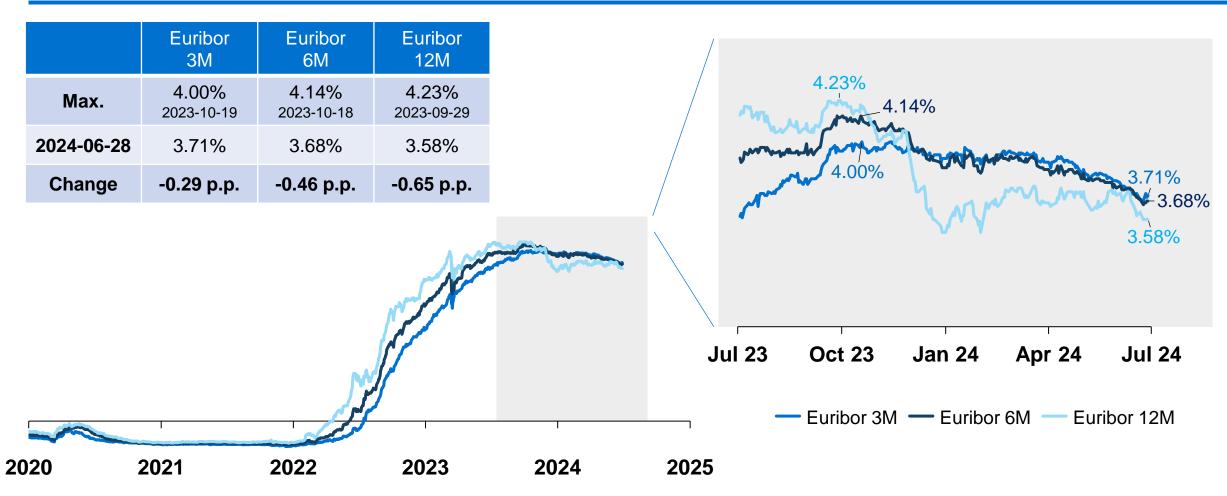
**\$** 

#### NET INTEREST INCOME



## Euribor rates down after peaking in 2023

#### EURIBOR

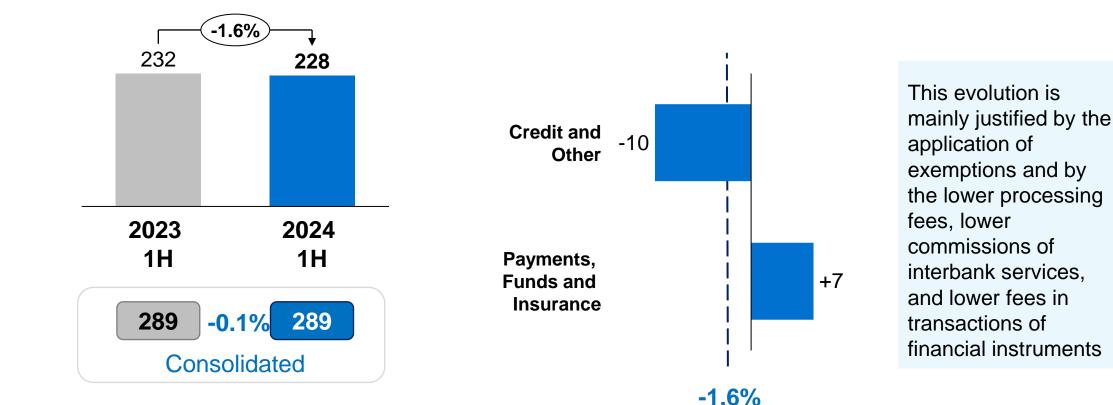


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# Decrease in commissions reflects the absence of price increases and exemptions applied



FEES AND COMMISSIONS – CGD PORTUGAL



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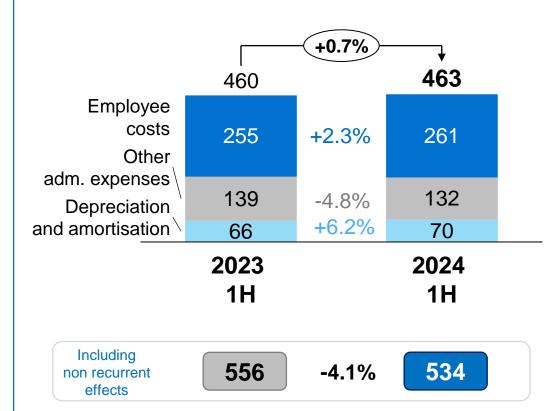
M€

### **~**S Efficiency sustained despite inflation remaining above target levels CONSOLIDATED



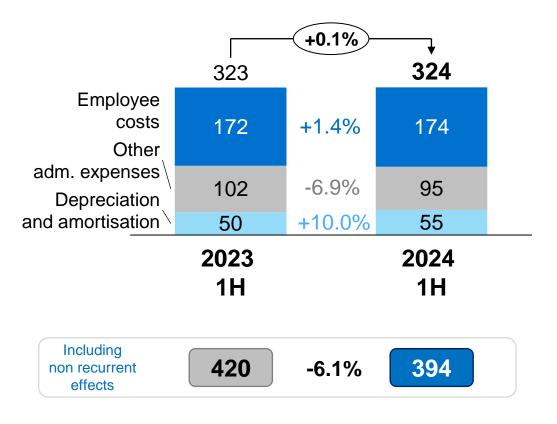
#### RECURRENT OPERATING COSTS (CONSOLIDATED)

M€



#### **RECURRENT OPERATING COSTS (PORTUGAL)**

M€



# CGD Group's efficiency held at historic levels

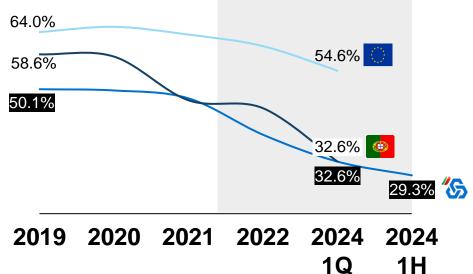


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#### RECURRENT COST TO INCOME (1) COST TO INCOME % % Including 29.3% non recurrent effects 64.0% 47.9% 39.1% 58.6% 50.1% 25.4% 25.0% 2020 2021 2021 2022 2023 2024 2019

**1H** 

(1) Ratio defined by the Bank of Portugal Instruction 6/2018 [Operating Costs / (Total Operating Income + Income From Associated Companies)]. Excludes non-recurring effects



### Income taxes increase contributions

356

259

39

2023

**1H** 

27

#### PORTUGAL

#### TAXES, REGULATORY COSTS AND SOCIAL SECURITY (CGD, SA)



In 2024, CGD already paid €423 M in income tax related to 2023 and will make €417 million in payments pertaining to income tax to be withheld in the current fiscal year

Regulatory costs
Social costs <sup>(2)</sup>
Income taxes + VAT
Extraordinary contributions on profits

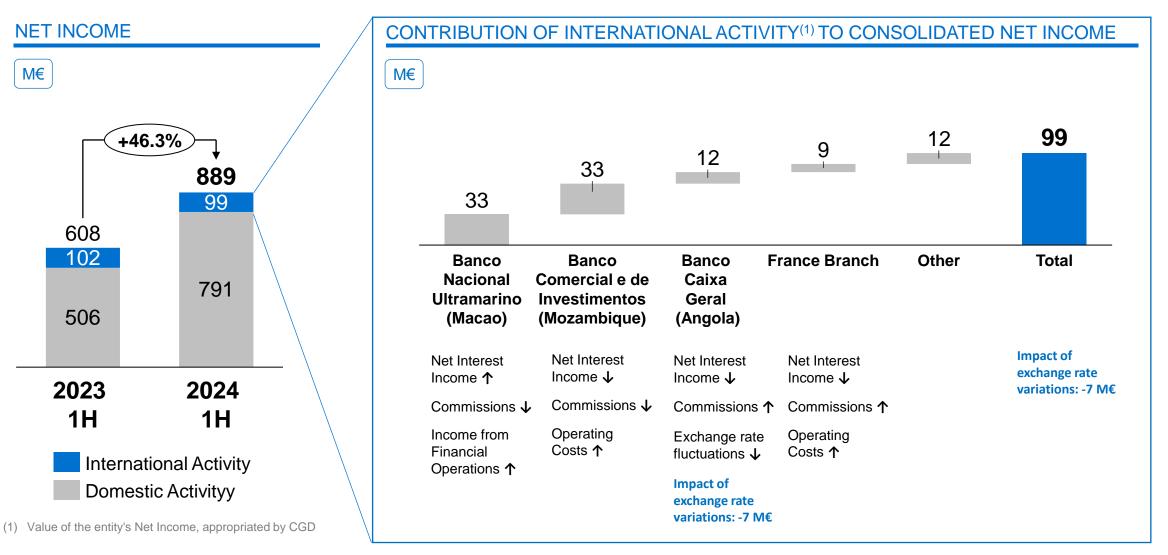
		Γ		2023 1H	2024 1H
	427		Deposit Guarantee Fund	2	1
	12		National Resolution Fund	7	6
355	27		Single Resolution Fund	18	0
		L	Other <sup>(1)</sup>	3	5
	255	Γ		2023 1H	2024 1H
		Income taxes	259	355	
			VAT not deducted <sup>(3)</sup>	0	0
	33			2023 1H	2024 1H
2024			Contribution on the banking sector (established in 2011)	33	28
	1H		Additional solidarity on the banking sector (established in 2020)	6	5

(1) Administrative Expense of the Single Resolution Board + Supervisory Costs; (2) Contributions to Caixa Geral de Aposentações and to Social Security; (3) In 2023 and 2024 a VAT credit was calculated

### Solid contribution of the international area despite the exchange rate variations with negative effect

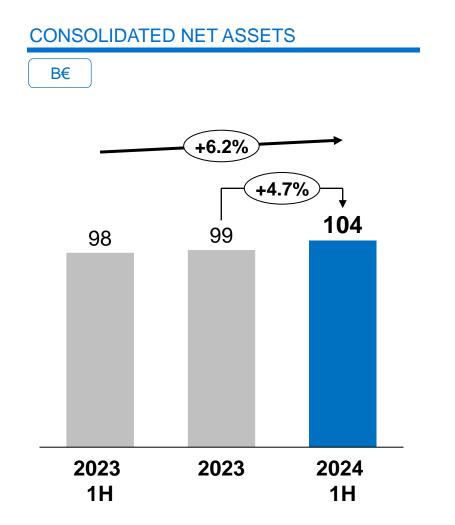


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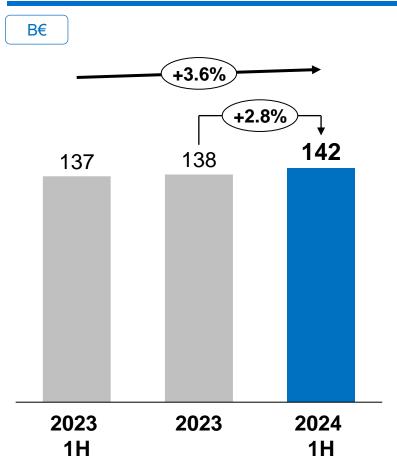


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# Net assets and business turnover show positive evolution



#### BUSINESS TURNOVER (1)



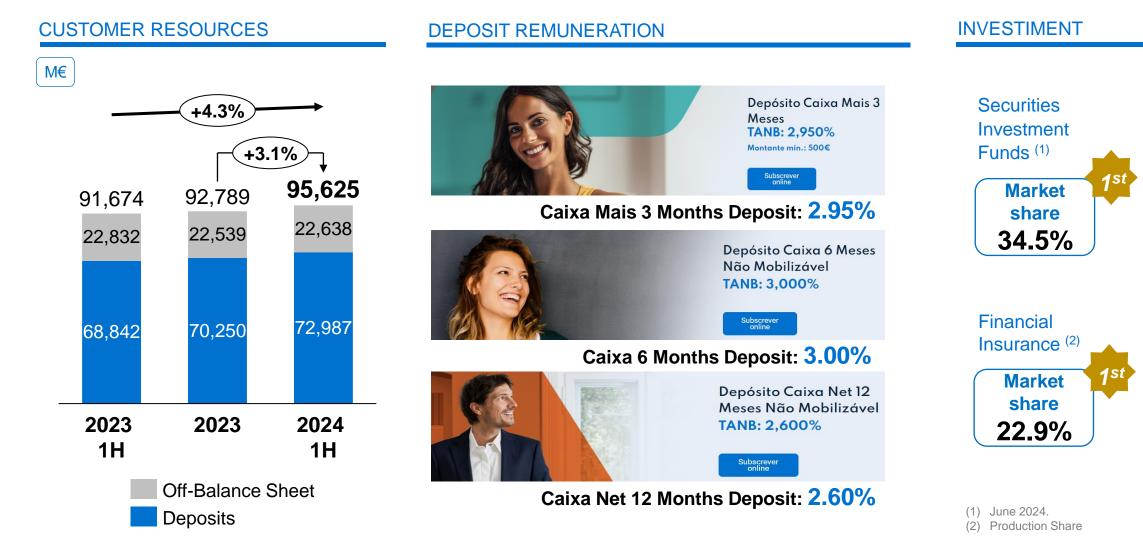
(1) Includes Gross Credit, Deposits and Off-balance sheet assets

PORTUGAL

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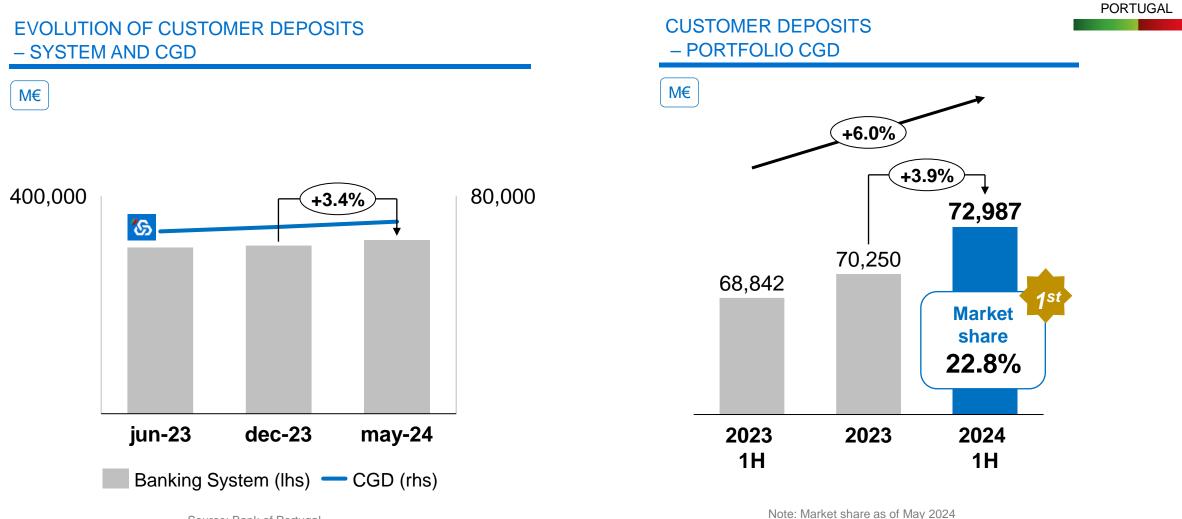
# Customer resources increase with competitive deposit remuneration

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**\$** 

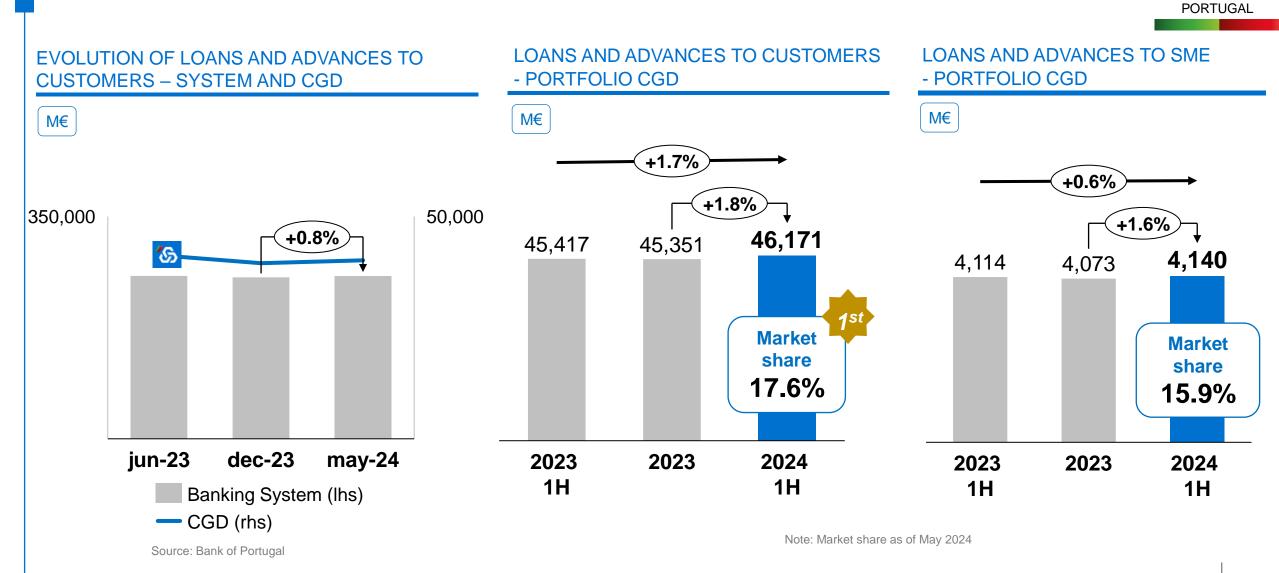
### Deposit volume registers growth





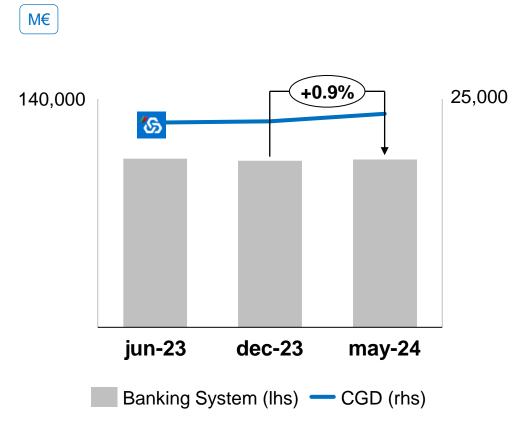
# Loan portfolio growth exceeds the banking system

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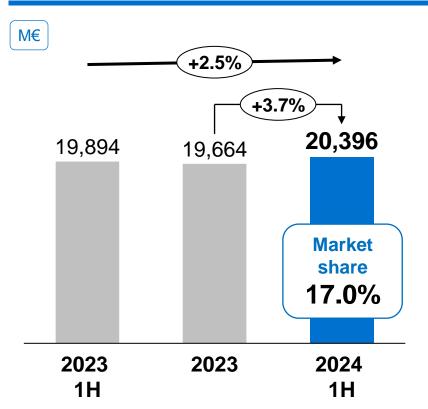


Loans and advances to corporates and general government with strong growth confirm CGD's support for the economy

#### EVOLUTION OF LOANS AND ADVANCES TO CORPORATES AND GENERAL GOVERNMENT – SYSTEM AND CGD



#### LOANS AND ADVANCES TO CORPORATES AND GENERAL GOVERNMENT – PORTOLIO CGD

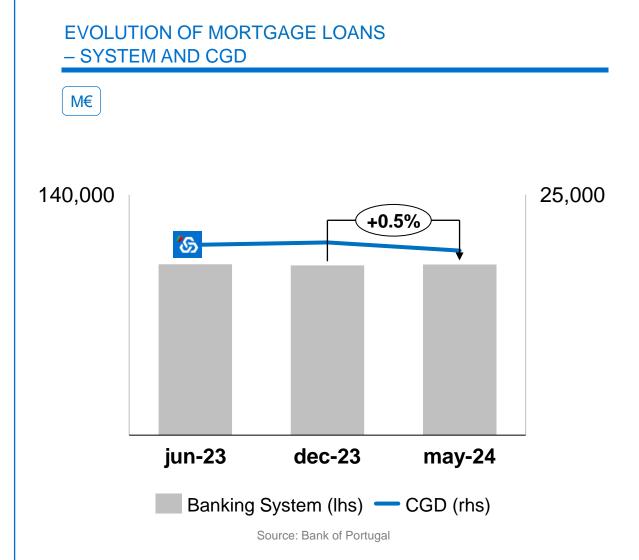


Note: Market share as of May 2024

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# CGD leads in mortgage loans, recording a portfolio increase in the 1st half





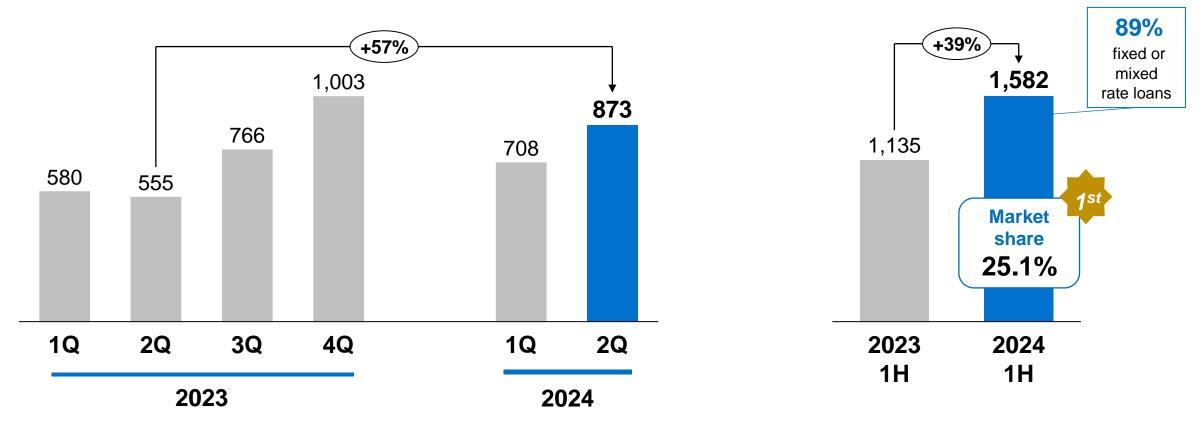
Note: Market share as of May 2024

**\$** 

### New mortgage loans exhibit strong growth compared **~**\$ to the same period last year

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#### **MORTGAGE LOANS – NEW LOANS**



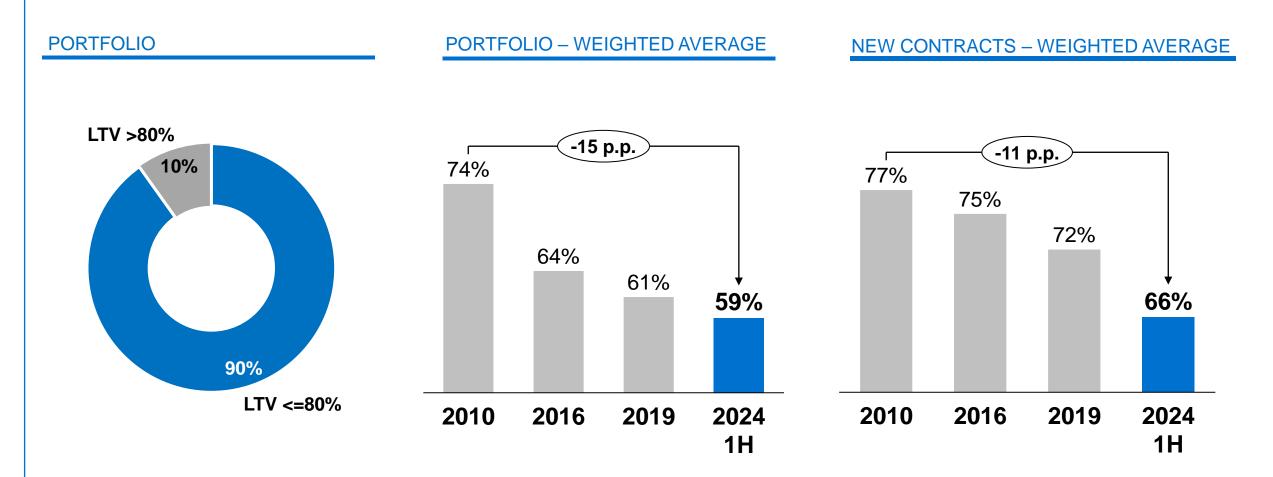
Note: Market share as of May 2024

### Maintenance of prudent lending criteria



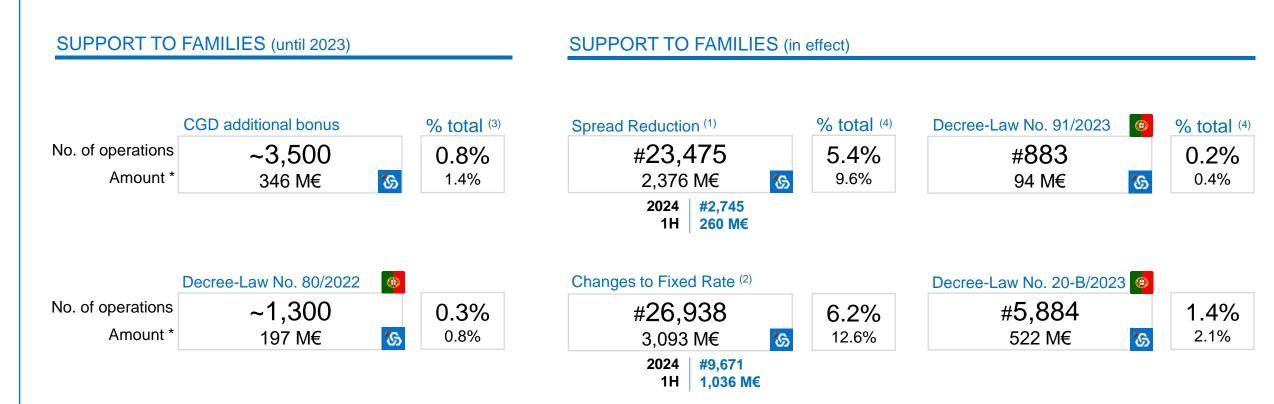
PORTUGAL

Loan to Value (LTV) of mortgage loans



### CGD continues to apply measures to support families **~**S in mortgage loans

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Notes: Total operations and amounts accumulated (1) since November 2022 (2) since January 2023 (3) % of the total mortgage loan portfolio in December 2023;

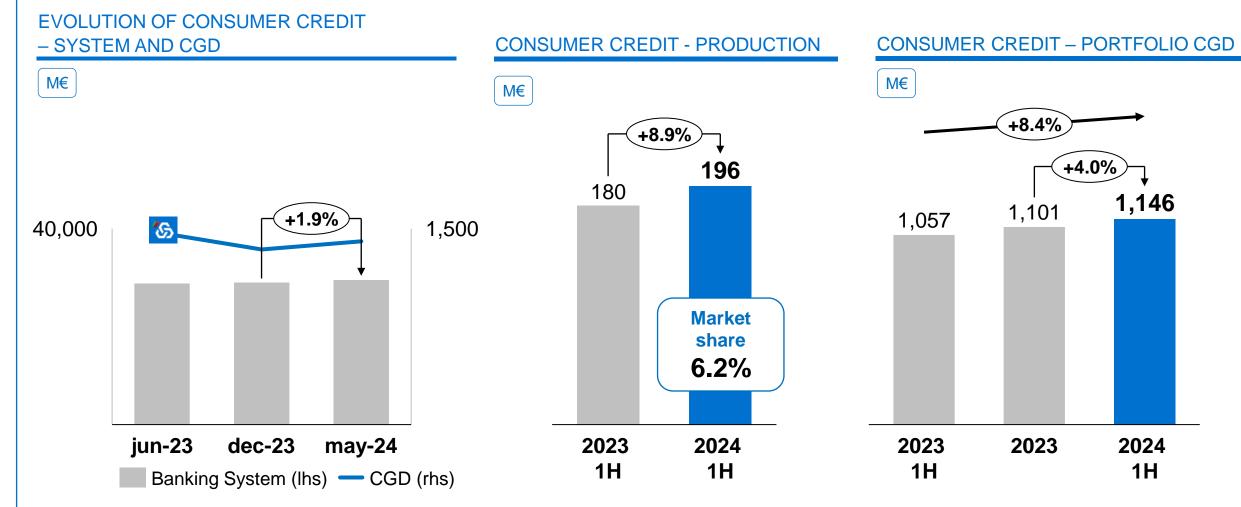
(4) % of the total mortgage loan portfolio in June 2024.

\* Amount corresponding to the total mortgage loan from operations benefiting from support measures.

### Consumer credit maintains growth trajectory

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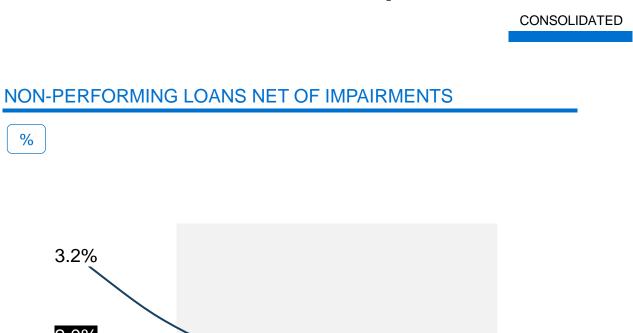


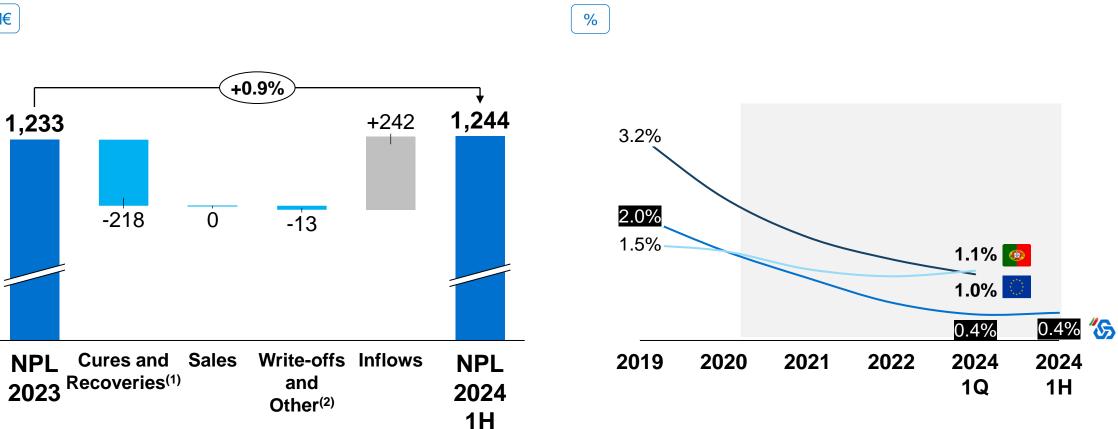
Source: Bank of Portugal

Note: Includes Consumer credit, credit cards and others. Market share as of May 2024

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### NPL net of specific impairment below the European average and stable





NPL - Non Performing Loans: Ratios according to EBA Risk Dashboard

(1) Recovery value of the set of credits classified as NPL-Non Performing Loans; (2) Includes impact of exchange rate variations;

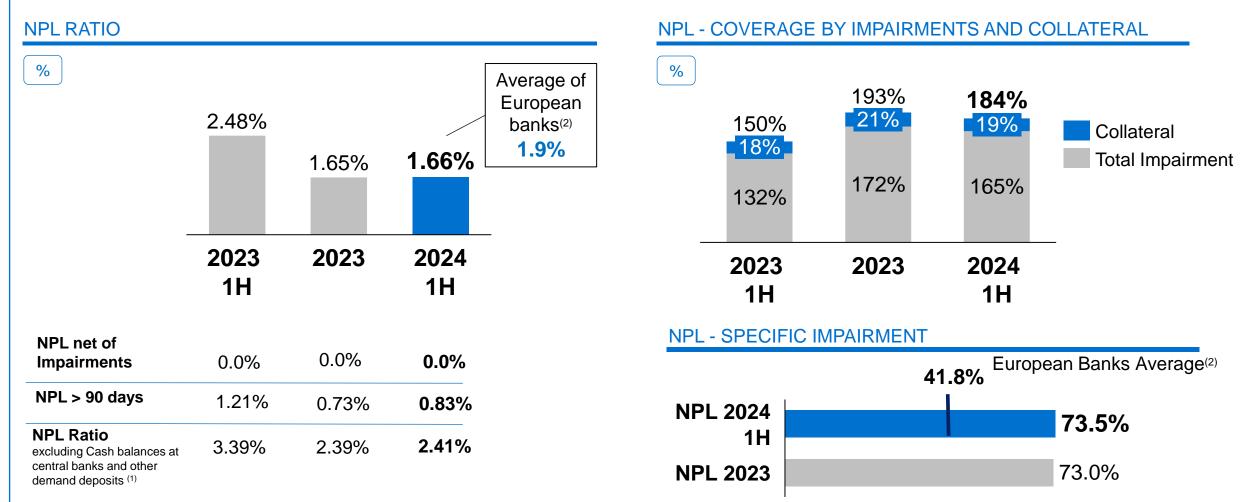
**GROSS NPL EVOLUTION** 

M€

**\$** 

# Stable NPL with high coverage level

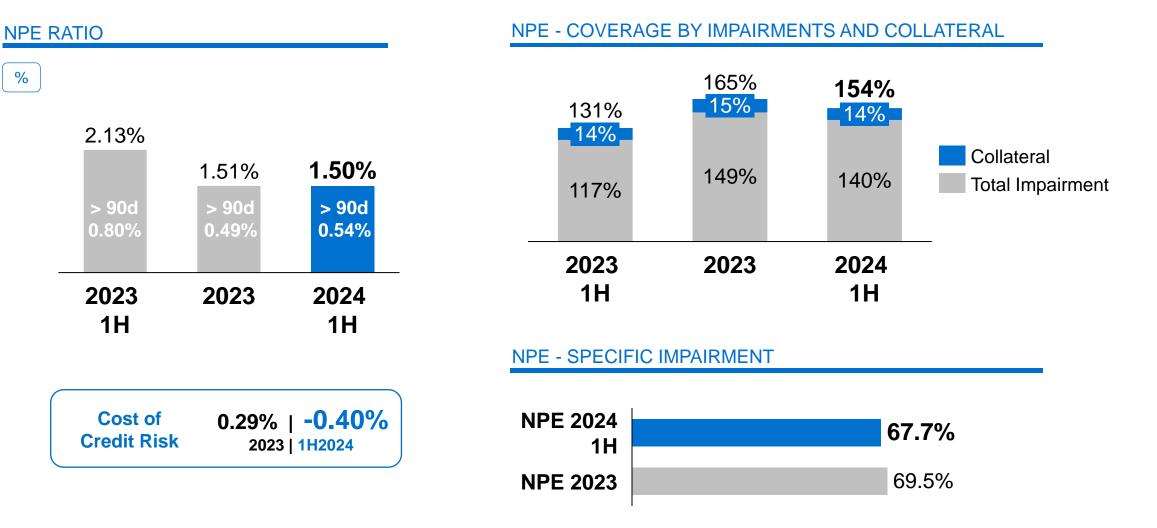




NPL – Non Performing Loans: Ratios according to EBA Risk Dashboard

(1) Non-performing loans and advances / Total gross loans and advances excluding Cash balances at central banks and other demand deposits; (2) EBA Risk Dashboard – March 2024

### Cost of risk reflects improvement in the macroeconomic scenario



NPE - Non Performing Exposure according to EBA Risk Dashboard

%

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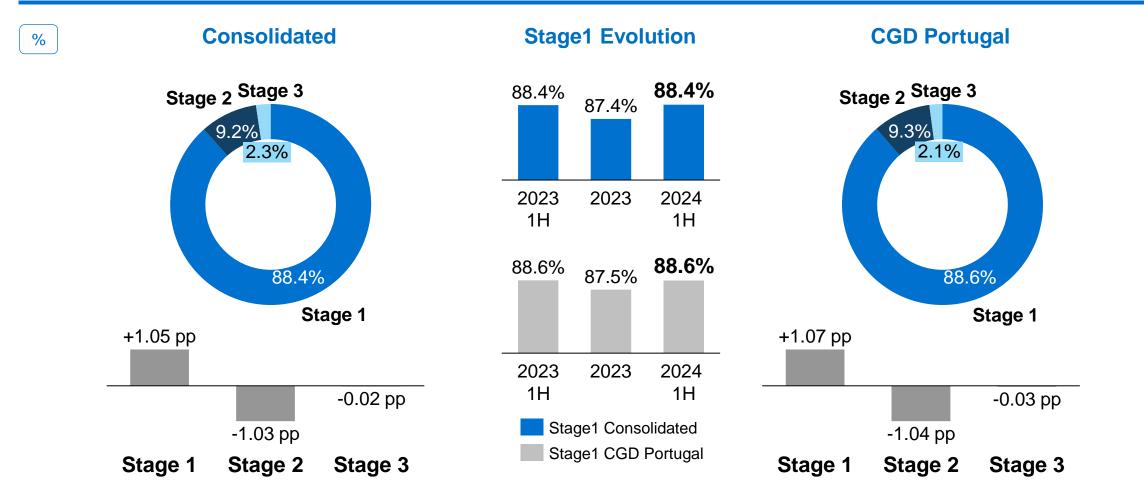
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# Stage 1 credit increases

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## BREAKDOWN AND EVOLUTION BY STAGES (YTD)

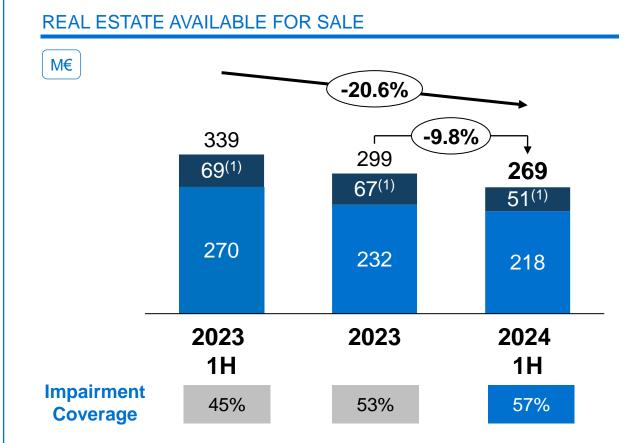


Note: IFRS9: Stage 1 - Credit in compliance; Stage 2 - Non-default credit, but with credit risk; Stage 3 - Default credit

## Non-core assets in continuous decline

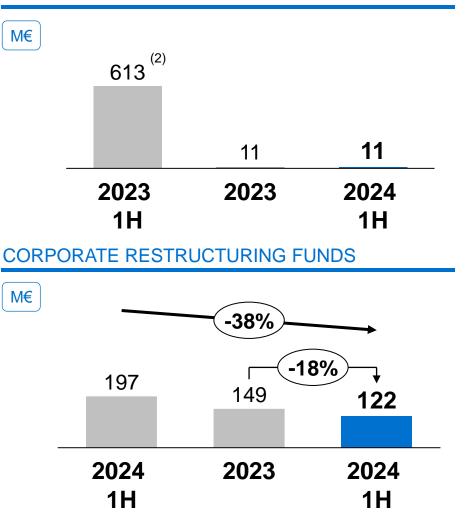


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(1) Properties of the extinct Pension Fund; (2) Consolidation impact of the real estate investment fund Fundimo, managed by Caixa Gestão de Ativos, after the incorporation of assets held by the former CGD pension fund

**INVESTMENT PROPERTIES** 

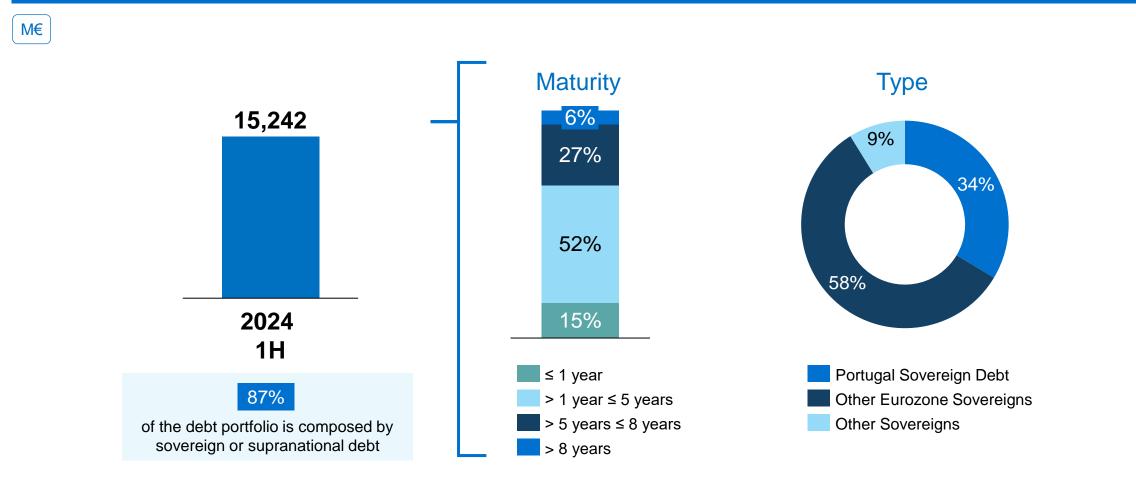


# Conservative securities portfolio with tiered maturity profile



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SOVEREIGN DEBT



# Stable retail-based funding structure

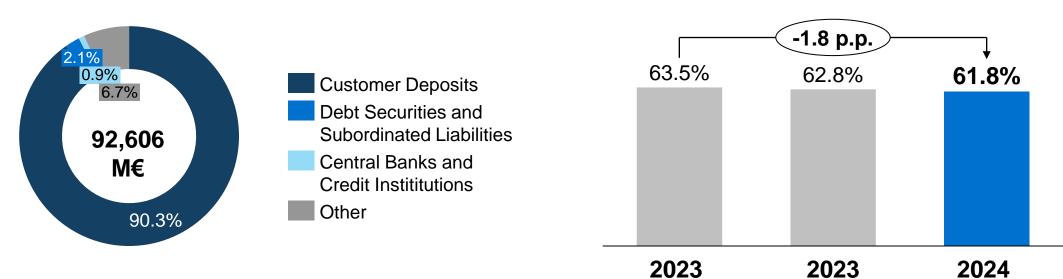


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### LIABILITIES STRUCTURE

## LOAN-TO-DEPOSIT RATIO

**1H** 

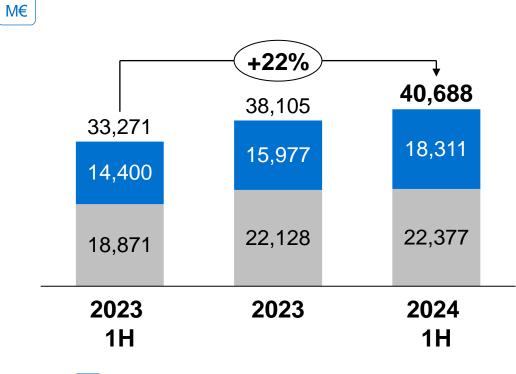




# Liquidity position remains robust and sustainable



## BALANCES AT CENTRAL BANKS AND ELIGIBLE ASSETS FOR ECB FUNDING

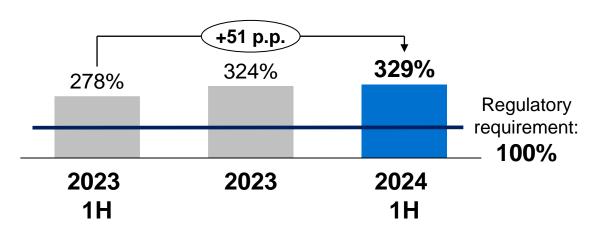


Eligible Assets for ECB Funding

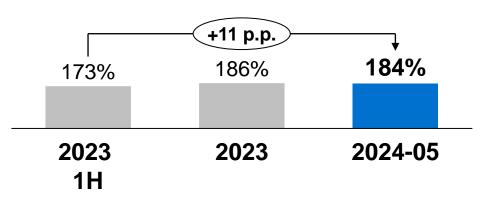
Cash and equivalents at Central Banks, and Loans and Advances to Credit Instit.

Domestic Activity, excluding minimum reserves

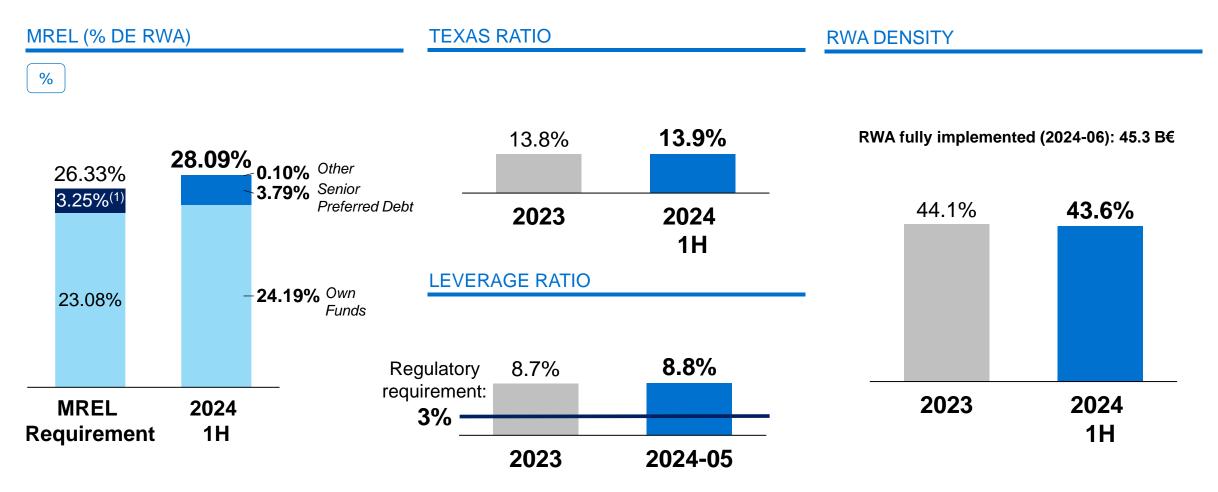
LCR (LIQUIDITY COVERAGE RATIO)



## NSFR (NET STABLE FUNDING RATIO)



# MREL requirement fulfilled



Note: RWA – Risk Weighted Assets; Texas Ratio = Non-Performing Exposure EBA / (Impairment + Tangible Equity); Leverage Ratio = Tier 1 Capital (including net income deducted from the maximum distributable amount in accordance with the dividend policy) / Total Exposure

(1) CBR - O-SII + CCB Combined Buffer Requirement

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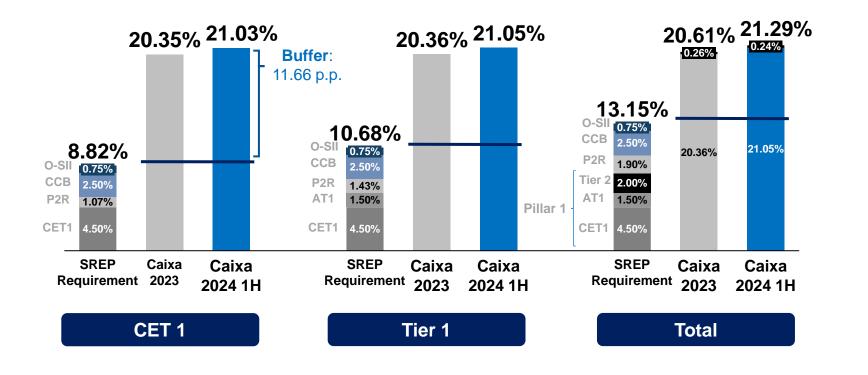
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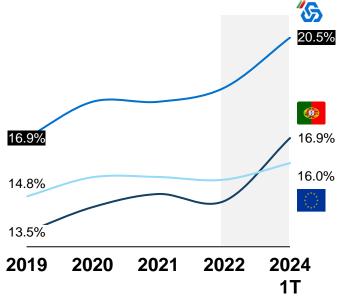
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# SREP requirements largely met after dividend payment

SREP 2024 REQUIREMENTS AND CGD CAPITAL RATIOS <sup>(1)</sup>

CET 1 RATIO (FULLY IMPLEMENTED)





 Ratios including net income for the period, excluding the maximum distributable amount according to dividend policy

- O-SII: Other Systemically Important Institutions buffer
- CCB: Capital Conservation buffer

• P2R: Pillar 2

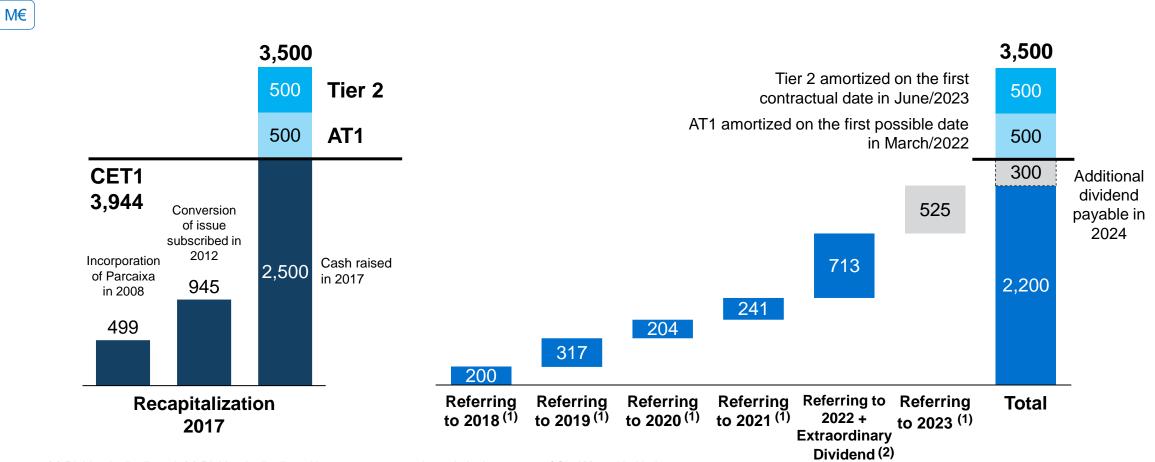


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# Cash component of the public recapitalization fully repaid after extraordinary dividend



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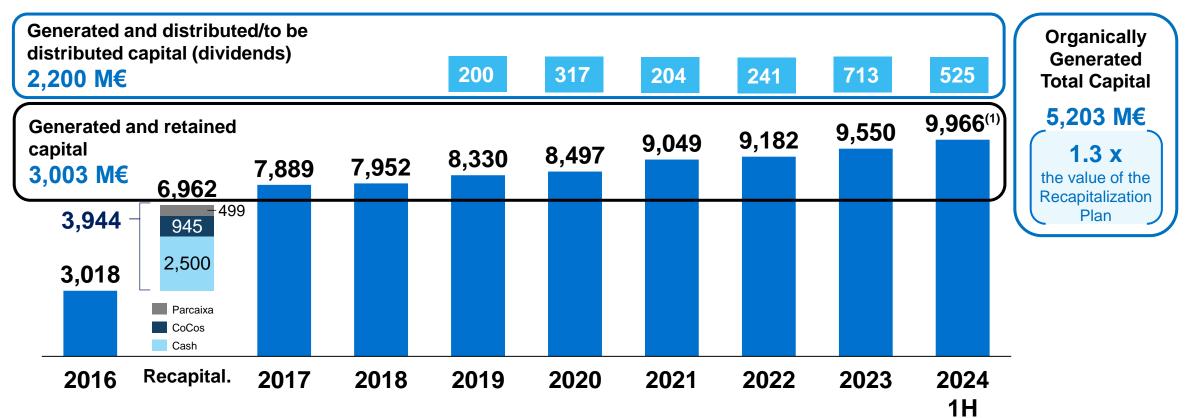
(1) Dividends distributed; (2) Dividends distributed in two components: in cash, in the amount of €352M; and in kind, in the amount of €361M, relating to the CGD Headquarters Building

DISTRIBUTION OF DIVIDENDS AND REPAYMENTS

## S Capital generated since 2017 exceeds 1.3 times the public investment of the Recapitalization Plan



SHAREHOLDERS' EQUITY EVOLUTION (EXCLUDING NON-CONTROLLING INTERESTS)



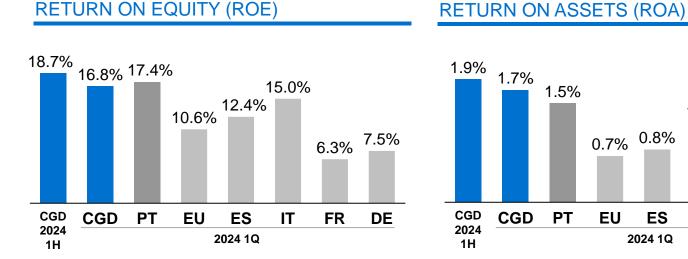
(1) Considering Shareholders' Equity in the amount of €10,241M and Non-controlling Interests in the amount of €276M

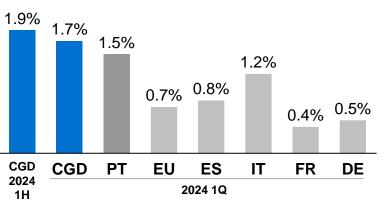
M€

# CGD compares favourably with the Portuguese and European average

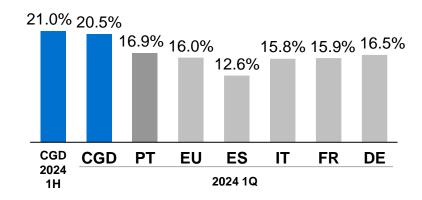
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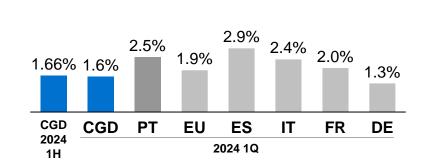




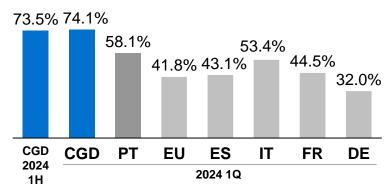
CET1 (FULLY IMPLEMENTED)



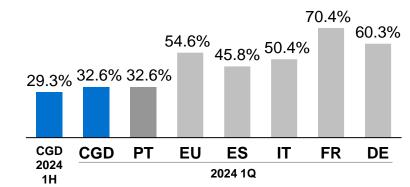
## NON-PERFORMING LOANS (NPL)



## NPL COVERAGE RATIO



#### COST-TO-INCOME



Source: EBA Risk Dashboard - March 2024



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## Financial Statements



## Income Statement

							(EUR	Thousand)		
		Consolidated Activity				Separate Activity				
INCOME STATEMENT	2023-06	2024-06	Change		2023-06	2024-06	Change			
			Total	(%)			Total	(%)		
Interest and similar income	1,590,397	2,215,960	625,563	39.3%	1,279,026	1,900,258	621,231	48.6%		
Interest and similar costs	274,208	790,310	516,102	188.2%	184,284	694,695	510,411	277.0%		
Net interest income	1,316,189	1,425,650	109,461	8.3%	1,094,742	1,205,563	110,821	10.1%		
Income from equity instruments	4,168	1,946	-2,222	-53.3%	108,668	120,809	12,141	11.2%		
Net interest inc. incl. inc. from eq. investm.	1,320,357	1,427,596	107,239	8.1%	1,203,410	1,326,372	122,962	10.2%		
Fees and commissions income	362,099	364,114	2,015	0.6%	300,016	303,535	3,519	1.2%		
Fees and commissions expenses	72,923	75,291	2,367	3.2%	54,875	60,128	5,252	9.6%		
Net fees and commissions	289,176	288,824	-352	-0.1%	245,140	243,407	-1,733	-0.7%		
Net trading income	152,297	88,201	-64,096	-42.1%	113,257	52,912	-60,345	-53.3%		
Other operating income	13,175	-4,908	-18,083	-	2,761	3,758	997	36.1%		
Non-interest income	454,648	372,117	-82,530	-18.2%	361,158	300,077	-61,081	-16.9%		
Total operating income	1,775,005	1,799,713	24,708	1.4%	1,564,568	1,626,449	61,881	4.0%		
Employee costs	351,195	331,155	-20,040	-5.7%	273,976	252,605	-21,371	-7.8%		
Administrative expenses	138,643	131,957	-6,686	-4.8%	102,989	98,110	-4,879	-4.7%		
Depreciation and amortisation	66,304	70,434	4,130	6.2%	54,375	59,018	4,643	8.5%		
Operating costs	556,141	533,546	-22,595	-4.1%	431,339	409,733	-21,607	-5.0%		
Net operating income before impairments	1,218,864	1,266,167	47,303	3.9%	1,133,229	1,216,716	83,487	7.4%		
Credit impairment	169,784	-68,851	-238,635	-	146,276	-81,573	-227,849	-		
Credit recoveries	-63,284	-36,849	26,435	-	-59,904	-33,385	26,519	-		
Credit impairment net of recoveries	106,500	-105,700	-212,200	-	86,371	-114,958	-201,330	-		
Other provisions and impairments	159,328	64,874	-94,454	-59.3%	138,549	53,555	-84,994	-61.3%		
Provisions and impairments	265,829	-40,826	-306,654	-	224,921	-61,403	-286,324	-		
Net operating income	953,035	1,306,993	353,958	37.1%	908,308	1,278,119	369,811	40.7%		
Income Tax	328,516	417,011	88,495	26.9%	298,717	387,446	88,730	29.7%		
of which Contribution on the banking sector	39,456	32,983	-6,473	-16.4%	39,334	32,791	-6,543	-16.6%		
Net op. inc. after tax and before non-controlling int.	624,519	889,982	265,463	42.5%	n.a.	n.a.	n.a.	n.a.		
Non-controlling interests	39,723	35,331	-4,392	-11.1%	n.a.	n.a.	n.a.	n.a.		
Results of associated companies	12,384	23,507	11,123	89.8%	n.a.	n.a.	n.a.	n.a.		
Results of subsidiaries held for sale	10,679	11,132	454	4.2%	n.a.	n.a.	n.a.	n.a.		
Net income	607,859	889,291	281,432	46.3%	609,592	890,673	281,081	46.1%		

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## **Balance Sheet**

							(	EUR Million)		
		Consolidated Activity				Separate Activity				
BALANCE SHEET	2023-12	2024-06	Change		2023-12	2024-06	Change			
ASSETS			Total	(%)			Total	(%)		
Cash and cash equiv. with central banks	23,333	23,722	389	1.7%	21,889	21,942	53	0.2%		
Loans and advances to credit instit.	2,602	2,744	142	5.5%	1,372	1,565	193	14.1%		
Securities investments	16,427	19,748	3,321	20.2%	14,599	17,707	3,108	21.3%		
Loans and advances to customers	50,529	51,641	1,112	2.2%	46,244	47,136	892	1.9%		
Assets with repurchase agreement	0	369	215	140.1%	0	369	215	140.1%		
Non-current assets held for sale	1,282	1,308	26	2.0%	140	113	-27	-19.3%		
Investment properties	11	11		-	5	5		-0.5%		
Intangible and tangible assets	719	838	119	16.6%	554	666	112	20.2%		
Invest. in subsid. and assoc. companies	473	476	3	0.6%	1,253	1,253		0.0%		
Current and deferred tax assets	836	783	-53	-6.3%	761	723	-37	-4.9%		
Other assets	2,929	2,289	-639	-21.8%	1,634	894	-741	-45.3%		
Total assets	99,294	103,929	4,635	4.7%	88,605	92,373	3,769	4.3%		
LIABILITIES AND SHAREHOLDERS' EQUITY										
Central banks' and cred. instit. resources	401	793	392	97.9%	1,005	1,287	282	28.0%		
Customer resources	80,683	83,978	3,295	4.1%	73,547	76,326	2,779	3.8%		
Debt securities	1,401	1,380	-21	-1.5%	1,401	1,380	-21	-1.5%		
Financial liabilities	151	101	-51	-33.5%	151	101	-51	-33.4%		
Non-current liabilities held for sale	1,025	1,082	56	5.5%	0	0	0	-		
Provisions	1,386	1,453	67	4.8%	1,313	1,363	50	3.8%		
Subordinated liabilities	606	605	-1	-0.1%	606	605	-1	-0.1%		
Other liabilities	3,815	4,296	481	12.6%	2,106	2,473	366	17.4%		
Sub-total	89,468	93,688	4,219	4.7%	80,130	83,535	3,404	4.2%		
Shareholders' equity	9,826	10,241	416	4.2%	8,474	8,839	364	4.3%		
Total	99,294	103,929	4,635	4.7%	88,605	92,373	3,769	4.3%		

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# Results Presentation 1H 2024

Consolidated Results Unaudited financial information Investor Relations | 31.07.2024

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