

CAIXA GERAL DE DEPÓSITOS

## CONSOLIDATED RESULTS 1Q2021

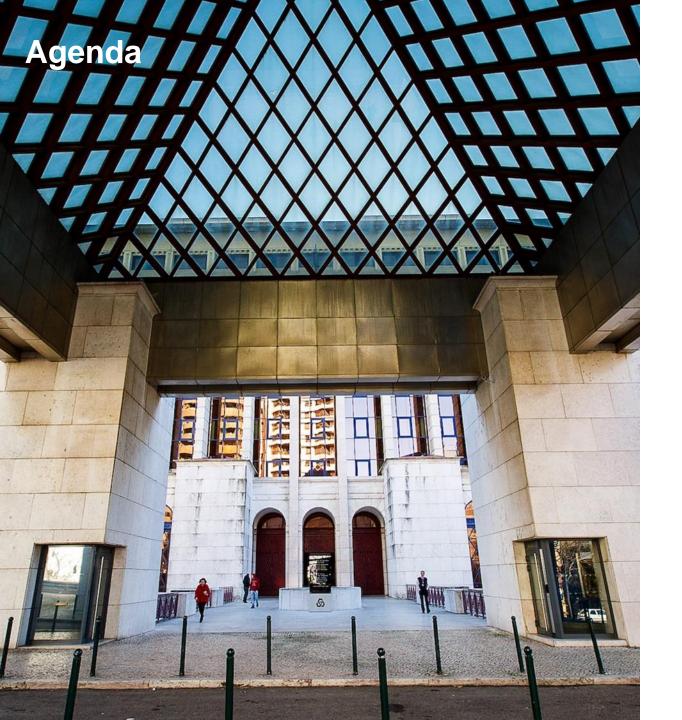
Unaudited financial information

Investor Relations | 13.05.2021





- The financial statements have been prepared on the basis of the International Financial Reporting Standards (IFRS) as adopted in the European Union in accordance with Regulation (EC) No. 1606/2002 of the European Council and of the Parliament of July 19 and provisions of Decree-Law No. 35/2005 of February 17. The financial information reported is unaudited.
- The financial metrics in this presentation refer to March 31, 2021, unless otherwise stated. These may be estimates subject to revision. Solvency ratios include net income for the period, unless where otherwise noted.
- This document is intended for general information only and does not constitute investment recommendation or professional guidance and may not be construed as such.
- This document is an English translation of the Portuguese language document "Resultados Consolidados 01T2021". In the event of any inconsistency, the original version prevails.



- 1 Highlights
- 2 Commercial & Digital Banking
- 3 Sustainability
- 4 Results
- 5 Balance Sheet
- 6 Asset Quality
- 7 Liquidity
- 8 Capital
- 9 Summary

# Caixa Geral de Depositos Highlights

Consolidated net income reaches €81M resulting in a ROE of 4.2%. As in previous years, all 2021 regulatory costs have already been accounted for, with an impact of €52.7M in net income

In anticipation of the effects of the pandemic crisis, there was a reinforcement of credit impairments of €59.6M

Fully loaded CET 1 ratio reaches 18.0%, Tier 1 19.1% and Total ratio 20.6%, above the Portuguese and European banking average, evidence of CGD's robust and adequate capital position

Significant growth (+4.4%) in Portugal in loans to corporates and businesses (excluding construction and real estate) and in new mortgage loans with a 25.0% year-to-date market share in March 2021

Improvement in asset quality: NPL ratio net of total impairments of 0%. NPL ratio drops to 3.6% and specific coverage level increases to 63.6% vs 44.9% average for European banks (1)

Recurrent operating costs down 6% over 1Q2020, reflecting the continued improvement in efficiency levels



#### Strategic Plan 2017- 2020

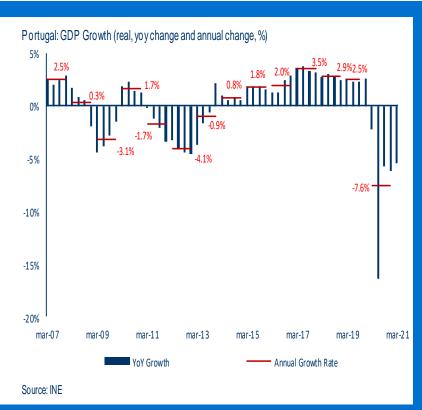
- In April 2021, DG Comp informed CGD of its closure of the monitoring process of the Strategic Plan 2017-2020 agreed between the Portuguese State and the European Union in 2017.
- This allows the conclusion that the implementation of the agreed commitments was a success; more concretely, confirms the achievement of the private investor test of the recapitalization of 2017.
- Monitoring by DG Comp was initiated in 2012 upon the issuance of Capital Contingent (Coco) bonds by CGD and the subsequent state aid process which led to the Restructuring Pan 2013-2017 and later to the 2017 recapitalization and the Strategic Plan 2017-2020.
- This long monitoring process has now reached its conclusion.
- In 2021, with the start of a new mandate of CGD's Board of Directors, a new Strategic Plan for the period 2021-2024 will be approved to guide future strategy.

#### IMPROVEMENTS

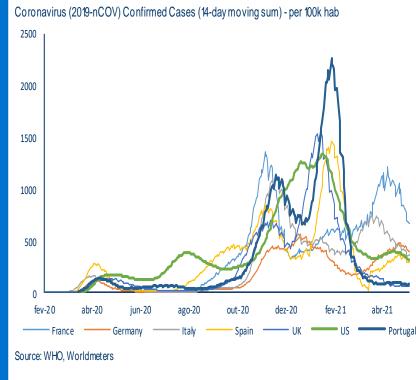
- **Profitability**
- Solvency
- **Efficiency**
- **Asset quality**
- Liquidity
- **Customer service**
- **Group's structure**
- Governance
- **Risk management**
- **Rating levels**
- **Reputational indexes**



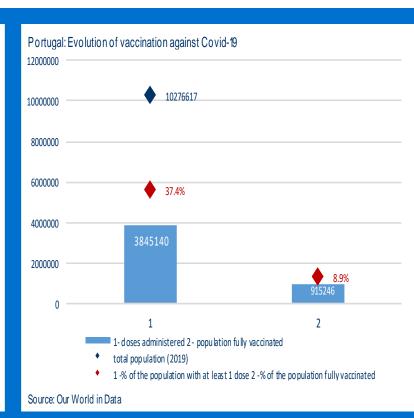
#### GDP growth affected by lockdown. Infections and vaccination show the way to improvement



After a contraction of 7.6% in 2020, in the first quarter of the year, growth fell again: 3.3% QoQ and 5.5% YoY.



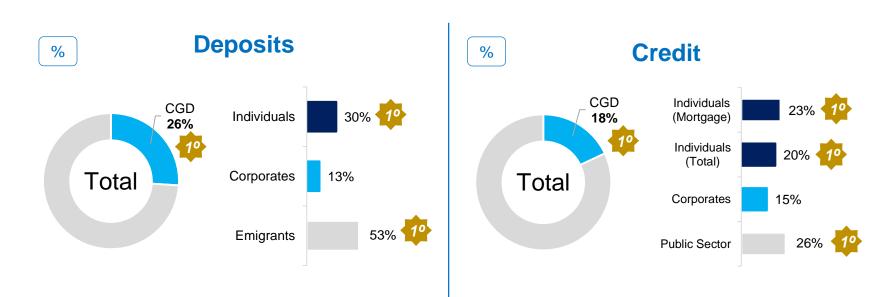
Portugal currently has a very low level of Covid-19 infection compared to European peers and the USA.

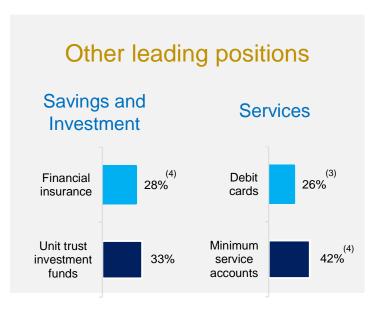


The percentage of the Portuguese population with a dose of the vaccine is close to half. In terms of the second dose, the percentage is in line with Europe.



#### Market Shares<sup>(1)</sup>: CGD a leader in Portugal<sup>(2)</sup>





(1) March 2021; (2) CGD source for December 31, 2020; (3) 1Q2021 average; (4) December 2020.



## Simple and innovative payment solutions guarantee customers' needs and make their day to day easier

#### **APPLE PAY**



- ✓ Purchases with Apple Pay in terminals with contactless technology all over the world, allowing proximity payments, with all the convenience and technological multifunctions associated with the mobile phone.
- ✓ It includes tickets and boarding passes, credit, debit and prepaid cards. Just add the cards to the Wallet and enjoy all the rewards, benefits and security of the cards.

#### **SwatchPAY!**



- ✓ Innovative SwatchPAY!

  Solution, promoting simplicity, speed and convenience when making payments, by simply leaning the watch against to the payment terminal.
- Just download the SwatchPAY App! and associate the data on the Caixa card.
- It allows the consultation of movements in the app, for better control.

#### **App Caixadirecta**



- ✓ Simple and convenient for online and in-app purchases, immediate transfers, cash withdrawals without a card and even generating MB NET virtual cards, via smartphone or tablet.
- ✓ No downloads or subscription costs and available for Windows Phone, iOS and Android.
- Greater security by not requiring the sharing of bank details and by allowing the definition of individual usage limits.

#### **Contactless**



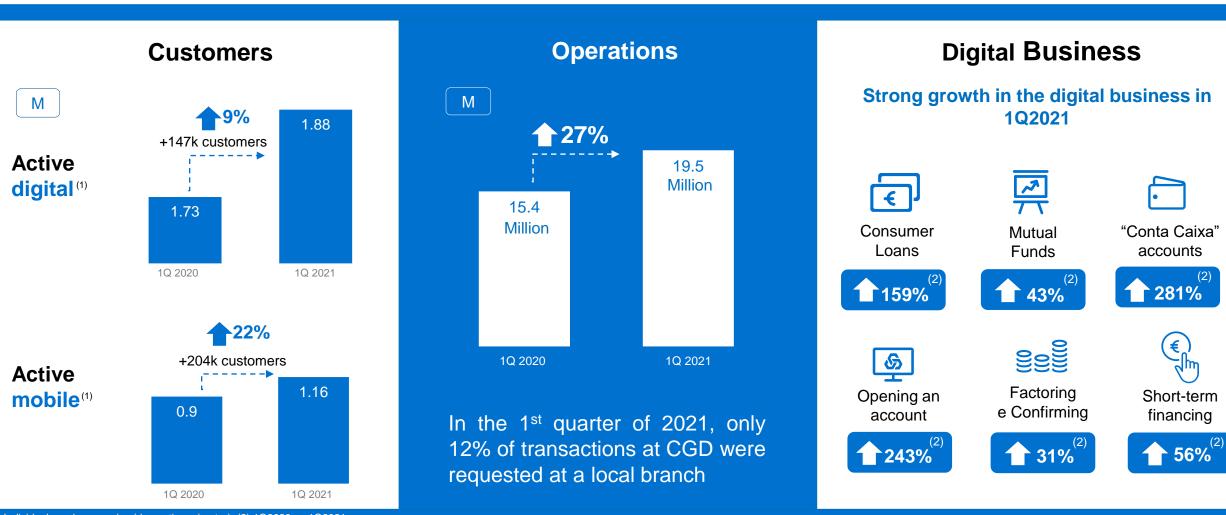
- Comprehensive contactless technology and available in all Caixa's card offer, allowing the payment of purchases in a more convenient, secure and without additional costs.
- ✓ Contactless allows payment of purchases up to 50 € without the need to enter a PIN. Just bring the card close to the terminal.







#### Increasing in digital: more customers, more operations and more business



(1) Individuals and companies (domestic perimeter); (2) 1Q2020 vs 1Q2021



## More innovation and more access to remote channels leads to customers' recognition

#### **Innovation**



Virtual assistant in natural language (AI)



Interaction channel with higher education students customers



- Online update of personal data
- Reinforcement of the offer in the online subscription of products

#### Accesses



Accesses to Caixadirecta



Caixadirecta unique accesses in one day



12% Contact Center interactions

#### Recognition



THE ONLY
BANKING SITE
TOP 25
Ranking PT (3)

1st
PT Banking sites
+46%<sup>(3)</sup>
Unique users than
the 2nd bank



> 1.4M
Pageviews

~286k monthly visits



~74%

Net Promoter

Score

(1) 1Q 2020 vs 1Q 2021; (2) Recorded on March 1, 2021; (3) Netaudience Meterpanel – March 2021



#### Apps users increase: 22% on the Caixadirecta App and 45% on DABOX

#### Caixadirecta app



- **Exit Support Moratoriums** 
  - Digital Assistant accesses customers' financial stress
- Card activation
- **3DS Strong Authentication**

> 1.12M

Caixadirecta app active customers

> 800k

> 114k App stores assessments

Unique users served by the Caixa digital assistant

**37%** (2) App accesses

#### Dabox app



**Credit card aggregation** 



**Open Banking leadership** 

**45%** market share <sup>(4)</sup>

80k

DABOX active customers



45% (2)

51%

of aggregated banks are not CGD

35%

of customers are not CGD

39% of transfers are initiated from other

banks

<sup>(1)</sup> Dec. 2019 vs Dec 2020; (2) AppStore+ GooglePlay+ AppGallery; (3) SIBS API Market | Oct. 2020);

<sup>(4)</sup> Banking and Financial Services Category



#### Prizes and distinctions



The Banker Brand Finance



Most valuable bank brand in **Portugal** 

The Banker

EUROPE BANKING AWARDS 2020 | REVISTA EMEA FINANCE A Caixa vence Europe **Banking Awards 2020** na categoria de Best Bank em Portugal. Este prémio é da exclusiva responsabilidade da entidade que o atribui

Best Bank 2020 in Portugal

FMFA Fiinance







**Best Bank for Digital Banking Services** 

#### **App Caixadirecta**



**Most Innovative** Retail Banking App

#### **App DABOX**



**Most Innovative** Mobile Savings App

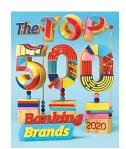
#### Saldo Positivo



**Best CSR Initiative** Portugal 2021

Global Banking and Finance

12



Bank Nº1 in Portugal and rose 14 positions compared to 2019

The Banker



**Best** Global **Fund** Manager in Portugal 2021

Morningstar



Best Bond Fund Manager in Portugal 2021

Morningstar



#### Supporting projects with a strong impact on people's lives

#### 3rd edition of the Caixa Mais Mundo Awards



In a school year marked by the impacts of the pandemic and in which social inequalities have increased, Caixa extended the number of scholarships and provided 150 students with €1,000 worth of merit prizes, creating an opportunity for more students, including groups that are more financially vulnerable, to further pursue their studies in higher education institutions.

#### **Donation Program**



Under the Donation Program and in order to mitigate inequalities in the access to education, **CGD stepped up its response by donating over 300 computers** to StudentKeep, which will be distributed to underprivileged students from schools all over the country.

#### Principles for Responsible Banking



In 2019, CGD signed up to the UN's Principles for Responsible Banking, In compliance with the corresponding requirements, CGD submitted its first status report responding to the six principles.

#### Supporting the Portuguese League against Cancer



CGD donated €100,000 to the Portuguese League Against Cancer, in addition to the €20,000 donated in October. This amount is the result of two campaigns run by Caixa from May to June and from November to December 2020.

#### Caixa Volunteering Day

As part of the Corporate Volunteering Program, Caixa's Volunteering Day was held for the third consecutive year on 10 April.

In the year in which CGD celebrated its 145th anniversary, several volunteering actions were carried out on a national level, contributing towards supporting the communities in which Caixa operates.

≈ 150 CGD Volunteers 24 Institutions supported ≈ 3
tons of food
delivered





#### Promoting the transition to a low-carbon economy

#### Sustainability Reporting



 In addition to its Annual Sustainability Report, Caixa has published a brochure containing several of its main 2020 highlights. This document includes several statements from stakeholders addressing the contribution and impact of Sustainability projects and initiatives.



In 2021, Caixa aligned the reporting of sustainability information with the TCFD's recommendations, ensuring greater transparency on the climate risk management process.

#### Environmental performance

INDICATOR	2020 1 <sup>st</sup> Quarter	2021 1 <sup>st</sup> Quarter	Change
Electricity consumption - CGD S.A. (GJ)	40,959	39,451 <sup>2</sup>	-4%
Water consumption - Head Office Building (m <sup>3</sup> )	19,712	11,865	-40%
Paper consumption – Central SB of CGD S.A. (tons)	31.00	7.41	-76%
Greenhouse Gas Emissions - CGD S.A. (scope 2 - tCO <sub>2</sub> e) <sup>1</sup>	2,189	2,108	-4%

(1) Emissions from electricity purchased by the organization according to the Market-based method, calculated using EDP Comercial emission factors available on 07/04/2021 (192.37 g/kWh); (2) For year-on-year comparison purposes, 5,625 GJ are excluded for medium voltage installations in December 2020 that were only billed in January 2021.

#### **Commitments**

In 2021, CGD reinforced its adherence to commitments that strengthen its contribution and ambition for Sustainable Development:

The Women's Empowerment Principles

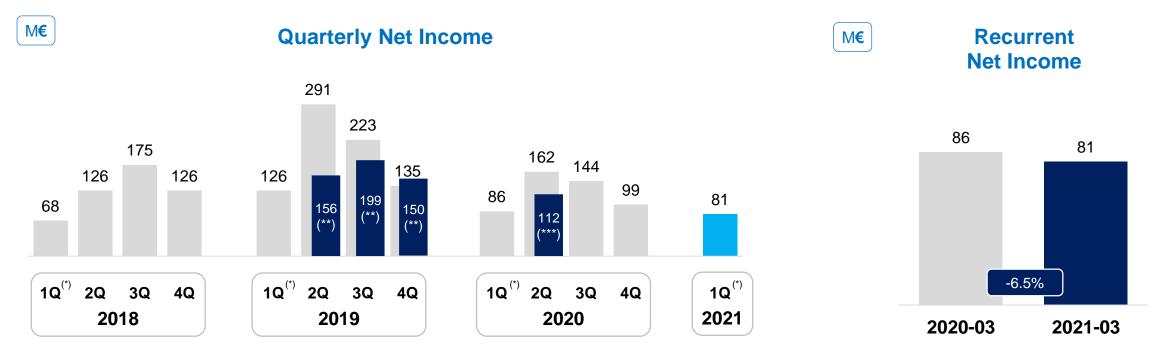


Climate Disclosure Standards Board - Enhanced Reporting Europe campaign





1Q2021 consolidated net income stable versus 1Q2020; ROE above 4.2%



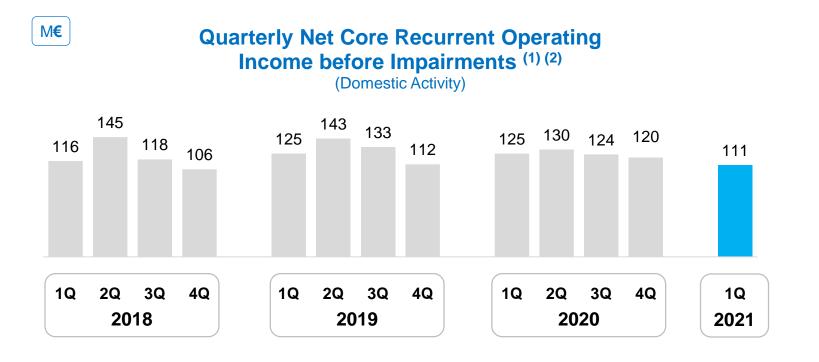
<sup>(\*)</sup> Including regulatory costs for the year; (\*\*) Excluding the extraordinary impacts of the sale of international assets, or in the process of being sold; (\*\*\*) Exclud. extraordinary impacts arising from the actuarial valuation of liabilities with post-employment benefits

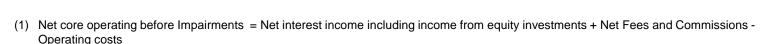
CAIXA GERAL DE DEPÓSITOS, S.A. **CONSOLIDATED RESULTS 1Q2021** 

15



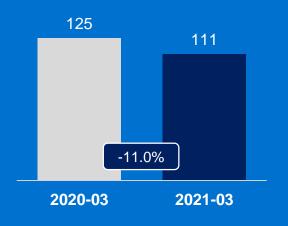
## Net Core Operating Income before Impairments impacted by negative evolution of net interest income





<sup>(2)</sup> Excluding non recurrent effects

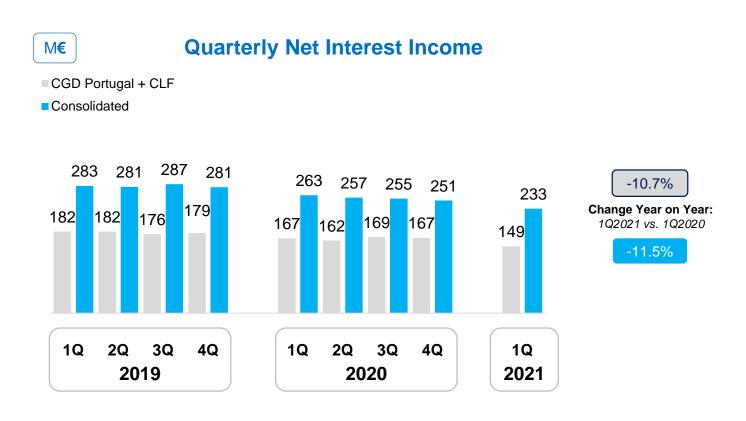


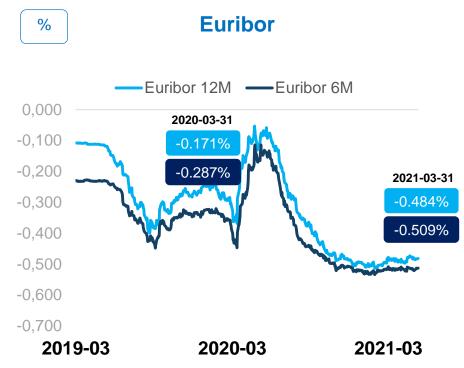




17

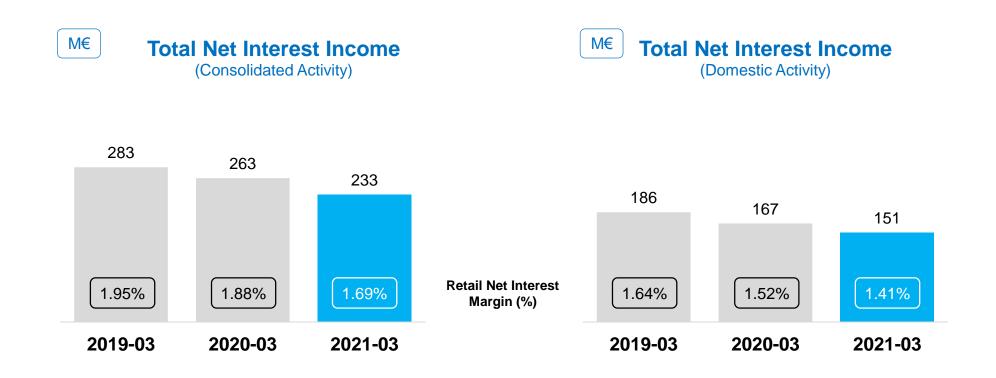
#### Net Interest Income impacted by interest rate and spread levels...





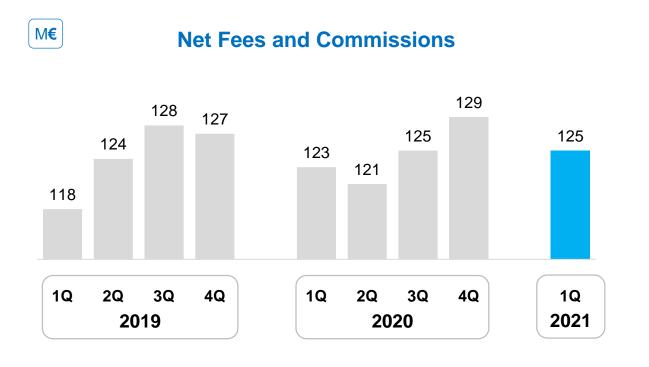


#### ... reflected in the Retail Net Interest Margin

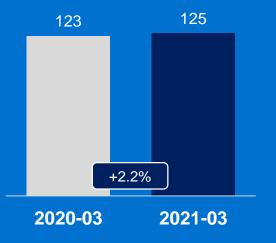




#### **Net Fees and Commissions increase over 1Q2020**

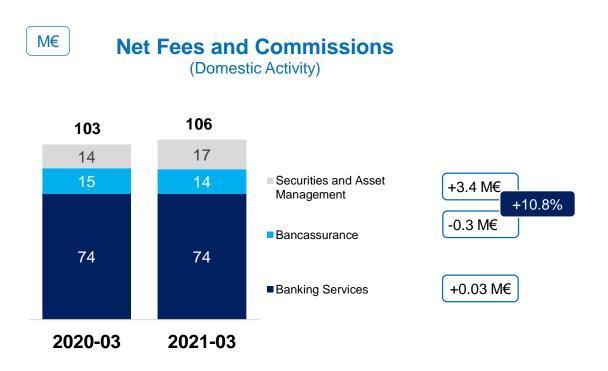


#### M€ Net Fees and Commissions





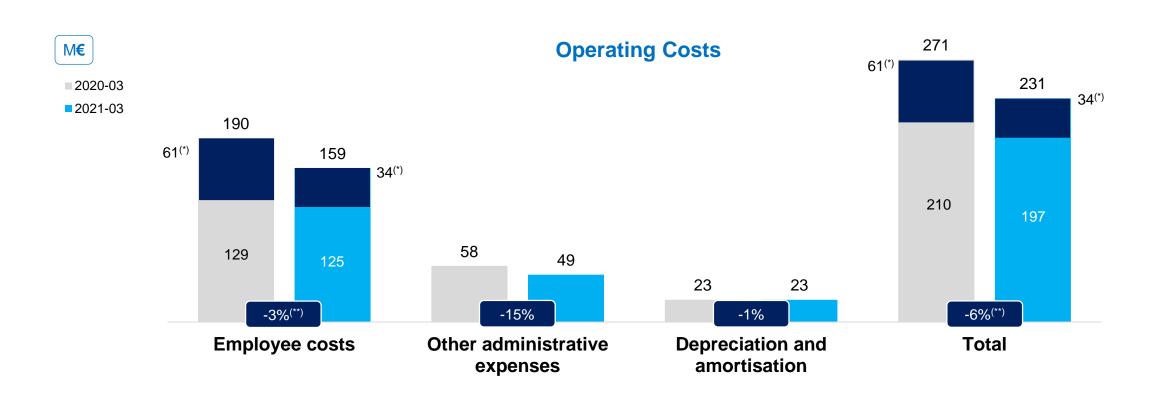
## Fees and commissions from banking services stable in Portugal while sale of off-balance sheet products grows





21

#### Lower consolidated operating costs



<sup>(\*)</sup> Non recurrent effects;

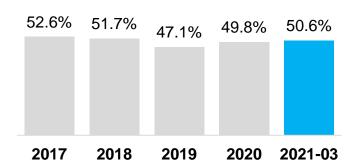
<sup>(\*\*)</sup> Excluding non recurrent effects.



22

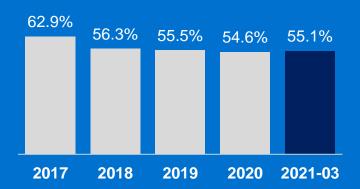
#### **Cost-to-Income stable**

#### % Cost-to-income (1)(2)



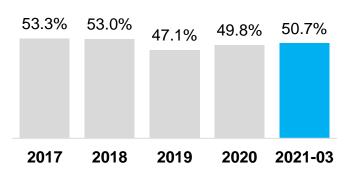
- (1) Ratio defined by the Bank of Portugal Instruction 6/2018 [Operating Costs / (Total Operating Income + Income From Associated Companies)];
- (2) Excluding non recurrent effects.





- (2) Excluding non recurrent effects;
- (3) Operating Costs / (Net Interest Income + Net Fees and Commissions).

### % Cost-to-Income (1)(2) (Domestic Activity)



- (1) Ratio defined by the Bank of Portugal Instruction 6/2018 [Operating Costs / (Total Operating Income + Income From Associated Companies)];
- (2) Excluding non recurrent effects.

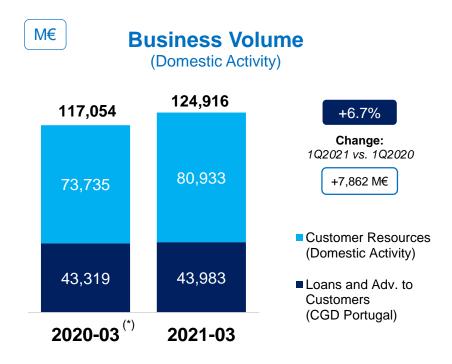


#### Contribution from international activity impacted by exchange rate variations

Entities	2020-03	2021-03	Var. (%) €	Var. (%) Local currency
Banco Nacional Ultramarino (Macao)	15.0	12.6	-17%	-9%
Banco Comercial de Investimentos (Mozambique)	5.9	5.7	-3%	+22%
Banco Caixa Geral – Angola	3.8	3.0	-23%	+9%
France Branch	2.6	5.6	+118%	+118%
East Timor Branch	1.6	0.1	-93%	-92%
Banco Interatlântico (Cape Verde)	1.1	0.5	-58%	-58%
Subtotal	30.0	27.4	-9%	
Other	-7.6	2.1	-127%	
Total	22.4	29.5	+32%	



#### **Increasing Business Volume**



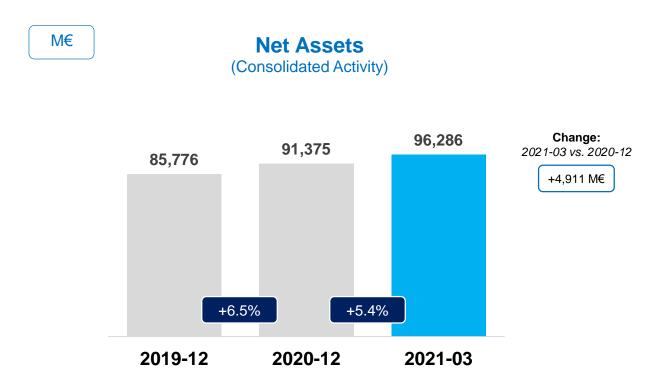
(\*) Includes CLF following the merger process carried out in 2020.

CAIXA GERAL DE DEPÓSITOS, S.A. CONSOLIDATED RESULTS 1Q2021

24

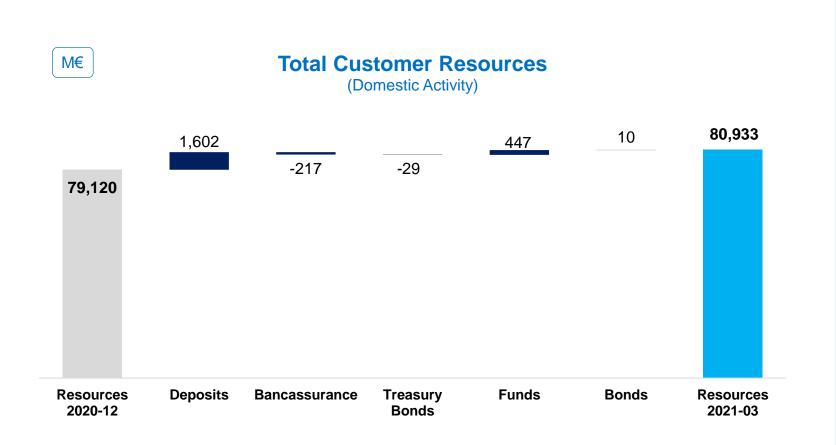


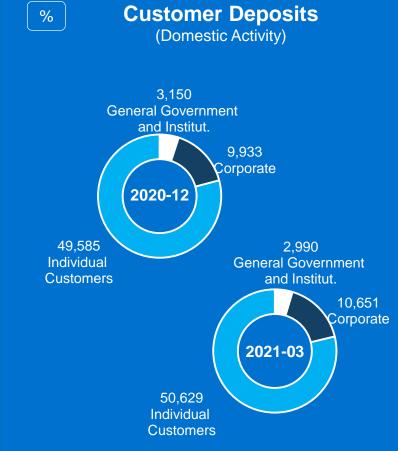
#### **Increasing Net Assets**





## Customer Deposits in Portugal registered strong growth in the corporate and individual customers segments

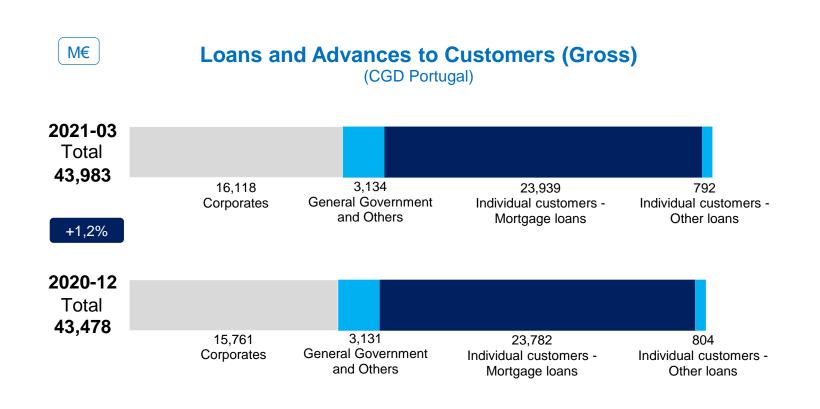


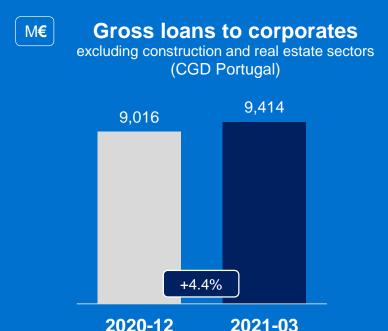




27

## Increase in credit in all customers segments in Portugal; mortgage loans with the highest contribution

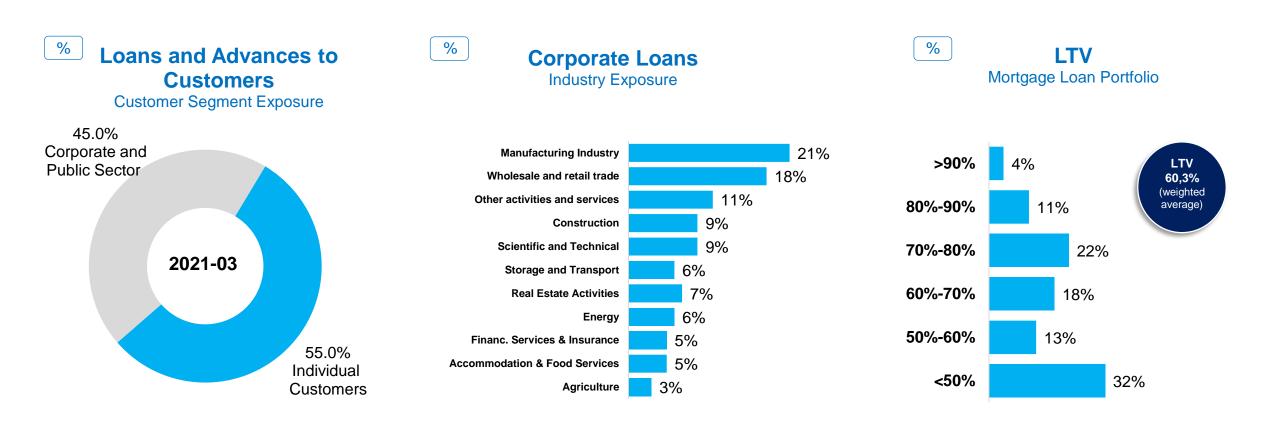






28

#### Diversified Domestic Activity Loan portfolio and with a high level of collateral

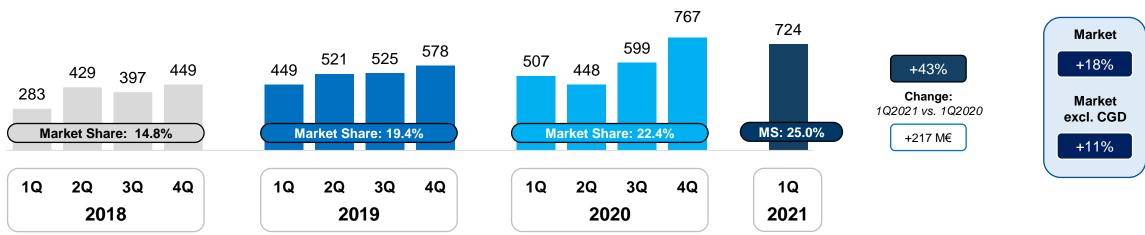




#### New mortgage loans with an above sector increase and growth in market share

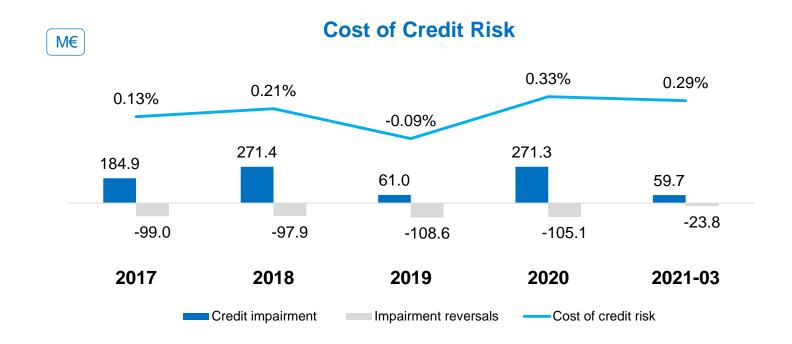
M€

#### **New Mortgage Loans**



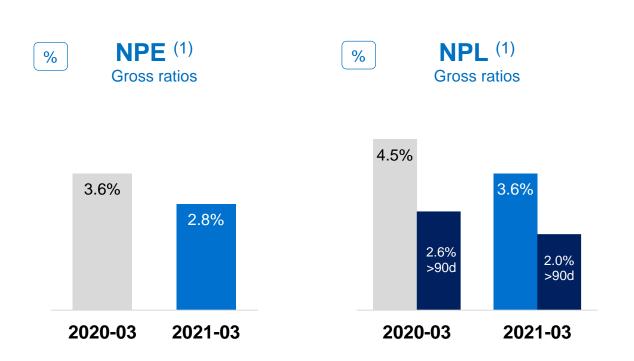


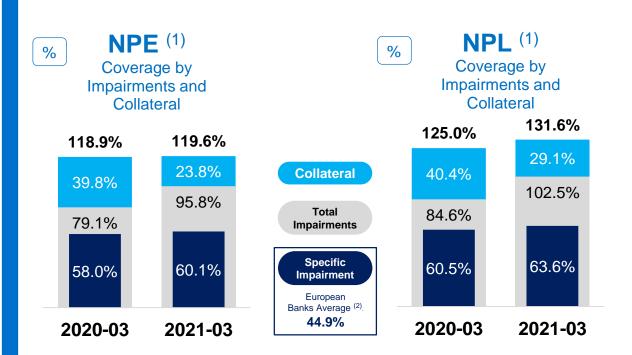
Cost of credit risk impacted by the review of the macroeconomic scenario and preventive measures





#### NPE and NPL decreasing and with higher coverage level. NPL > 90 days down to 2%



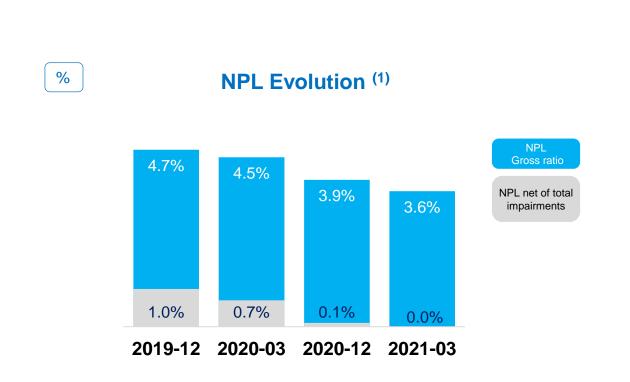


(1) NPE – Non Performing Exposure e NPL – Non Performing Loans: EBA definitions;

- (1) NPE Non Performing Exposure e NPL Non Performing Loans: EBA definitions;
- (2) EBA Risk Dashboard December 2020



#### NPL reduction continues in 1Q2021. NPL ratio at 3.6%. Ratio net of impairments at 0%.

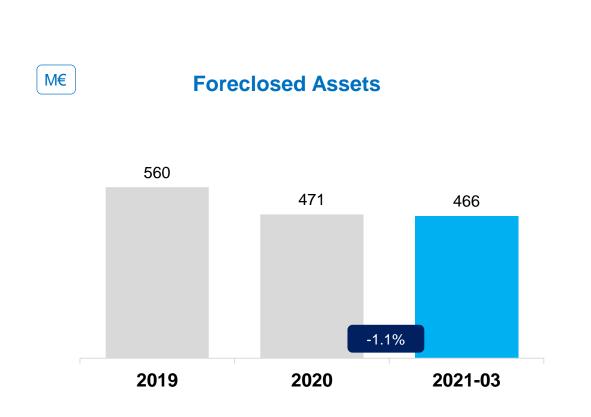


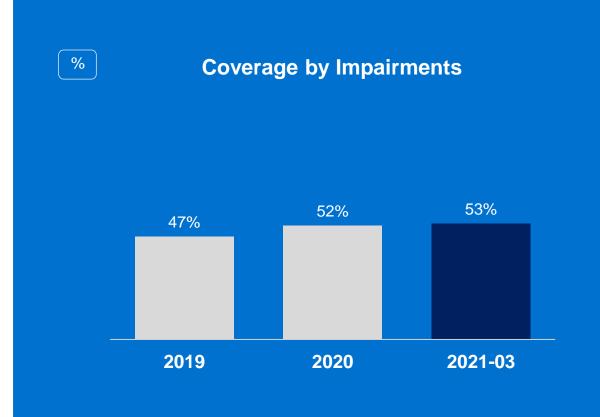


(1) NPL - Non Performing Loans: EBA definitions.



#### Foreclosed Assets (Real Estate) stable and Coverage is reinforced

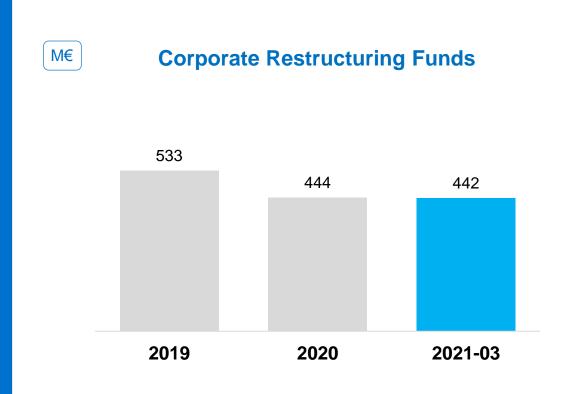






#### **Investment Properties and exposure to Corporate Restructuring Funds stabilize**







#### **CGD** promotes moratoriums for families and companies

#### **CGD Portugal**



CREDIT MORATORIUM	30-09-2020 31-01-2021 30-04-2021			Change 04-2021 vs 01-2021				
	# Loans	Amount	# Loans	Amount	# Loans	Amount	# Loans	Amount
Individuals	52,197	3,024	46,056	2,646	39,728	2,391	-6,328	-255
Companies	23,609	3,882	21,014	3,346	20,315	3,314	-699	-32
Total	75,806	6,906	67,070	5,992	60,043	5,705	-7,027	-287

	30-04-2021
$\checkmark$	9.6% of the retail loan portfolio
✓	20.8% of the corporate loan portfolio
✓	13.0% of total credit portfolio

CREDIT MORATORIUM BY SECTOR:	30-04-2021		
51 52 51 51 Ki	# Loans	Amount	
Covid activity sectors	8,110	961	
Non-Covid activity sectors	12,205	2,353	
Total	20,315	3,314	

#### **COVID** sectors

- 29% of corporate moratoriums
- 6.2% of the total corporate loan portfolio

Non-COVID sectors
Interest payment from April 2021



#### CGD continues to promote support credit lines for families and companies

#### **CGD Portugal**



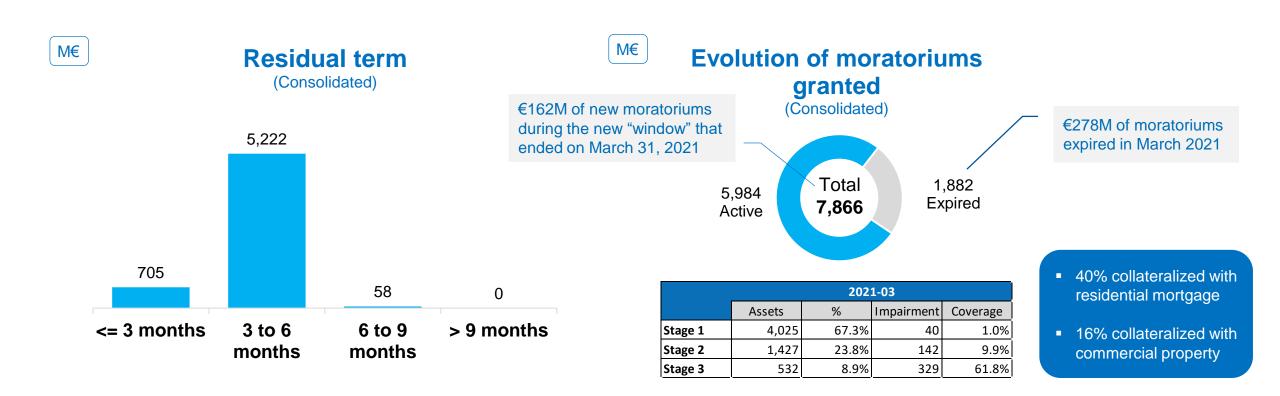
CREDIT LINES COMPANIES AND BUSINESS	31-01	31-01-2021		30-04-2021	
	No Oper	Amount	# Loans	Amount	
COVID Credit lines					
Public guarantee	4,927	957	7,894	1,278	
EIF guarantee	3,878	309	5,838	639	
Total	8,805	1,266	13,732	1,917	
Other credit lines					
Credit granted (YtD)		3,990		6,242	
Pre-approved credit		3,039		3,565	
Current accounts available		5,171		5,646	
Total		12,200		15,453	

CGD granted the **extension of the grace period** to 4,336 operations with public guarantees, in the total amount of €484M (3.1% of the total corporate loan portfolio).

EXTENSION OF CREDIT LINES WITH PUBLIC GUARANTEE BY	30-04	30-04-2021		
SECTOR:	# Loans	Amount		
Covid activity sectors	3,135	289		
Non-Covid activity sectors	1,201	195		
Total	4,336	484		



#### Moratoriums for families and companies





CGD with ample capacity to access funding; new TLTRO of 2.5B €

Assets in ECB Pool and Other Eligible Assets

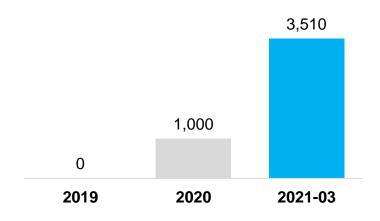
Total Unencumbered



- Eligible assets in ECB pool Encumbered
- Eligible assets in ECB pool Unencumbered
- Eligible unencumbered assets not in ECB pool

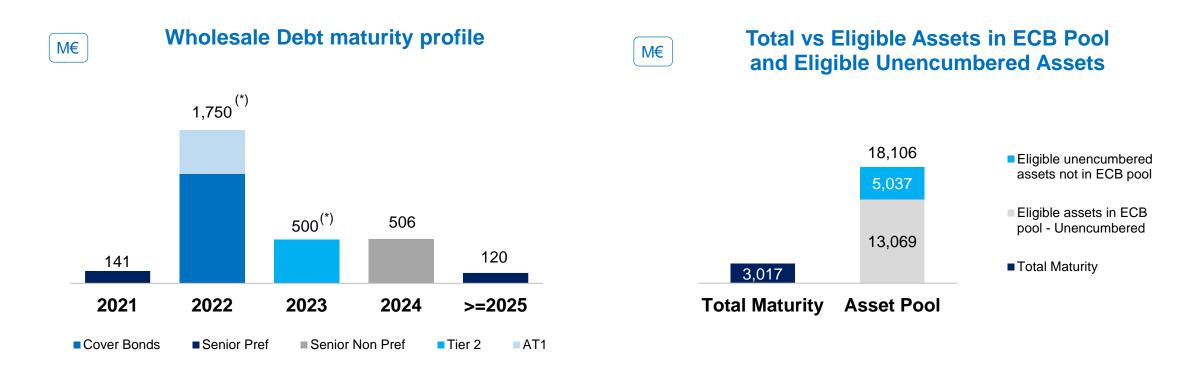








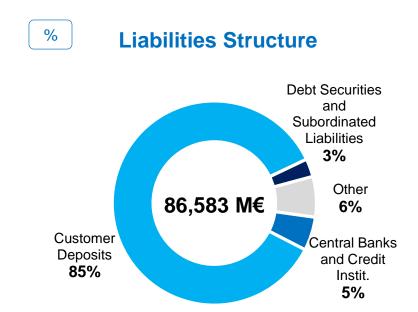
#### Asset pool fully covers wholesale debt maturities

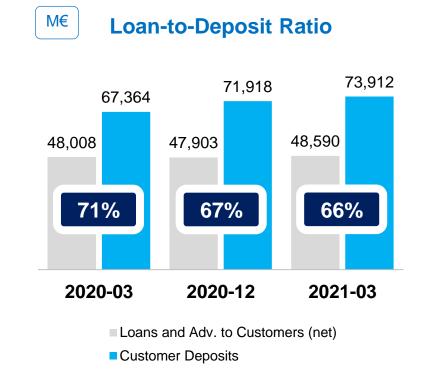


(\*) Considering the exercise date of the Call



#### Stable funding structure based on retail funding

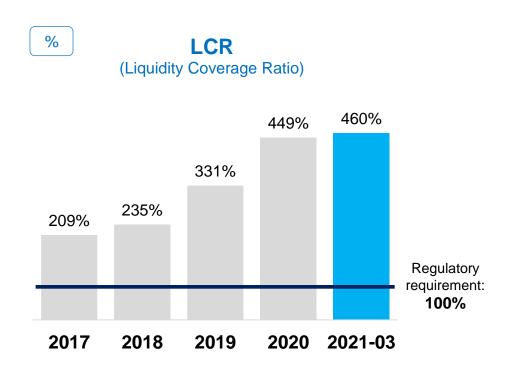


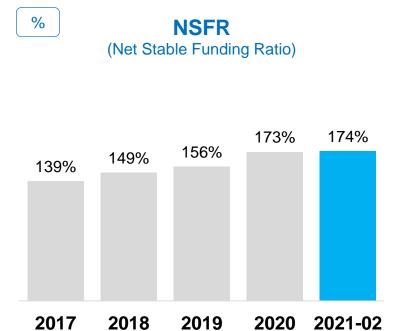


<sup>(\*)</sup> Excluding non-current liabilities held for sale.



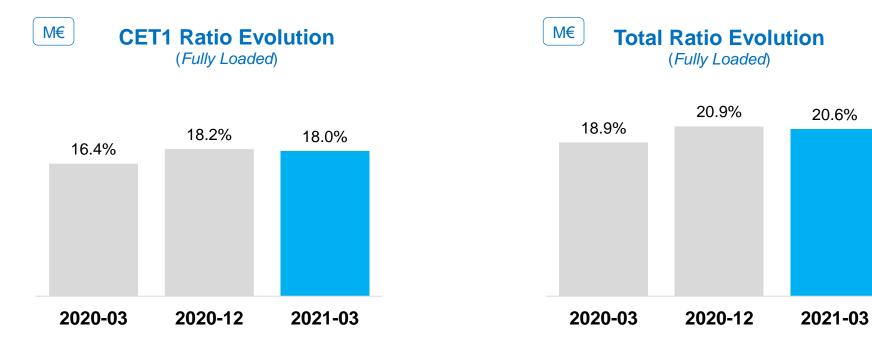
#### Robust and sustainable liquidity position







#### Resilient Capital Ratios

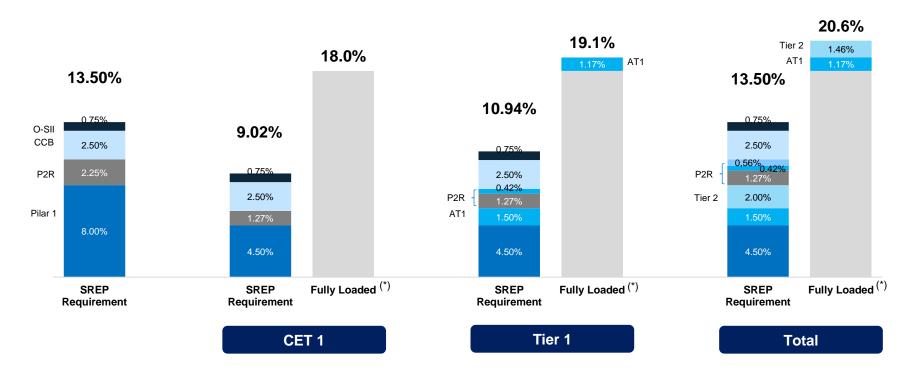


Post proposed dividend: Dividend reduction of approximately €83.6 million, which corresponds to an impact of 20bps according to ECB recommendation



#### **CGD** fulfils with ample margin capital requirements

#### SREP 2021 Requirements and CGD Capital Ratios in 31 March 2021

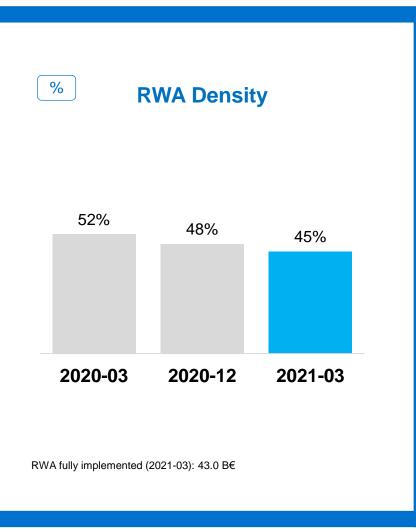


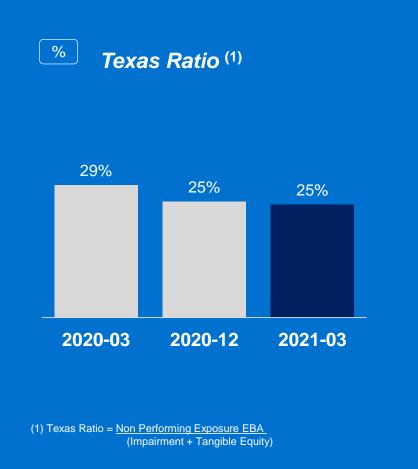


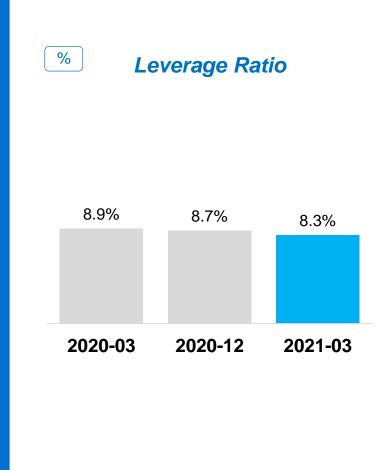
(\*) Dividend reduction of approximately €83.6 million, which corresponds to an impact of 20bps according to ECB recommendation



### Risk Weighted Assets (RWA) density, Texas and Leverage Ratios



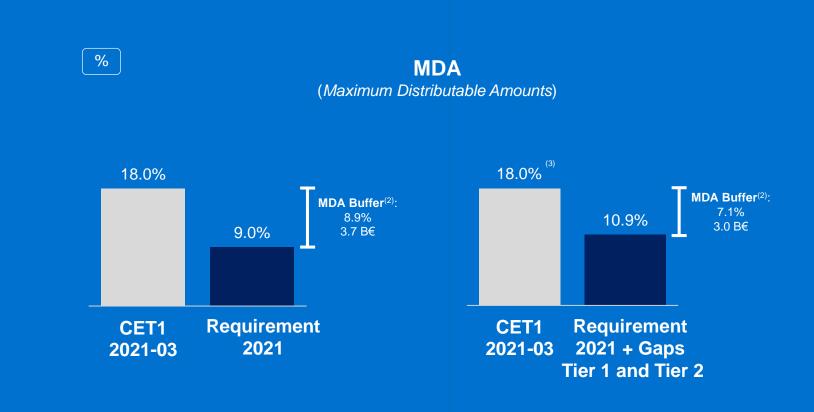






#### Available Distributable Items (ADI) and Maximum Distributable Amount (MDA)



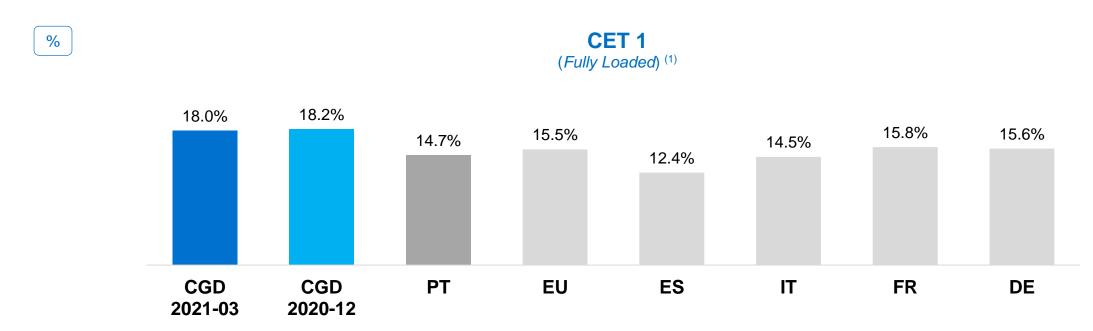


(1) 10.75% coupon for current 500 M€ AT1 issuance;

(2) Considering fulfilment of buckets of 1.92% in AT1 and 2.56% in T2; (3) Post proposed dividend.



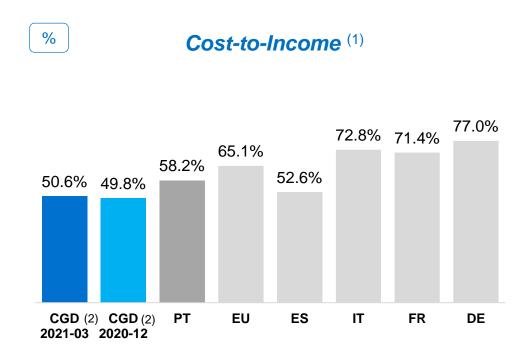
### Strength: CGD with favorable performance at European level

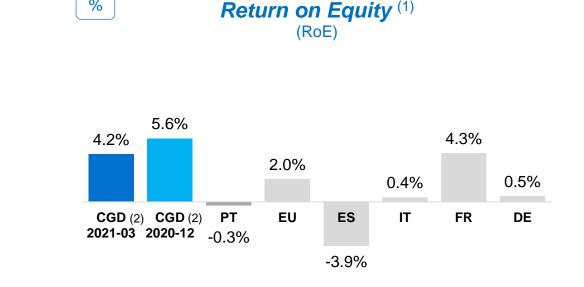


(1) Source: EBA Risk Dashboard – December 2020 (except CGD)



#### Efficiency and Profitability: CGD with favorable performance at European level





- (1) Source: EBA Risk Dashboard December 2020 (except CGD)
- (2) Excluding non-recurrent results

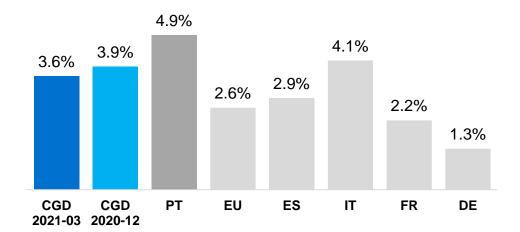
- (1) Source: EBA Risk Dashboard December 2020 (except CGD)
- (2) Excluding non-recurrent results

%



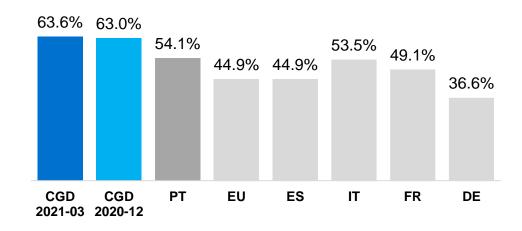
## Asset quality: NPL ratio improves convergence to the European level, coverage level largely exceeds





(1) Source: EBA Risk Dashboard - December 2020 (except CGD)





(1) Source: EBA Risk Dashboard – December 2020 (except CGD)



# Activity in 1Q2021 marked by the growth of new credit and by the reinforcement in credit impairment and provisions

<b>6</b>	Successful completion of the Strategic Plan 2017-2020 with the fulfillment of most of the commitments
<b>%</b>	Profitability affected by the charge of all regulatory costs for 2021 (ROE 4.2%) but above the average for banks in the Euro zone
<b>%</b>	Significant growth in <b>new credit operations</b> reinforcing support to companies and households
<b>%</b>	Improved efficiency levels with a 6% reduction in operating costs
<b>%</b>	Net Core Operating Income before Impairments stabilized in domestic activity
<b>%</b>	Increase in market shares in financial resources is evidence of CGD's reputational and trust levels
<b>5</b>	Strengthening of asset quality: reduction in the NPL ratio to 3.6% and strengthening of total impairment coverage to 102.5%
<b>*</b> S	Strong <b>liquidity</b> position with no market funding requirements for the coming years
<b>%</b>	Robust <b>capital</b> position, at adequate levels to cope with the current economic situation, higher than the average of banks in the Euro zone

#### **CAIXA GERAL DE DEPÓSITOS**

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CAIXA GERAL DE DEPÓSITOS

## CONSOLIDATED RESULTS | 1Q2021

Unaudited financial information Investor Relations | 13.05.2021

